

ORANGE COUNTY PARTNERSHIP
Board of Directors Meeting
September 15, 2026 4:00PM
40 Matthews Street, Goshen, NY

This is a public meeting and it is being livestreamed.

Notice of this meeting was published in accordance with the New York Open Meetings Law.

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|-------|---|--------------------|
| I. | Call to Order/Roll Call | Mary Beth Bianconi |
| II. | Approval of minutes | Mary Beth Bianconi |
| III. | Financial Report | Gregory Peckham |
| IV. | President's Report <ul style="list-style-type: none">• Operations update• Travel & Conferences• Outreach• OCP Events | Conor Eckert |
| V. | New/Old Business | Mary Beth Bianconi |
| VI. | Industry Update | |
| VII. | Executive Session (if needed) <ul style="list-style-type: none">• To discuss financial, credit, or employment of particular persons and the proposed sale or lease of real property because publicity could substantially effect the value thereof. | Mary Beth Bianconi |
| VIII. | Adjournment | Mary Beth Bianconi |

ORANGE COUNTY PARTNERSHIP
Minutes of June 16, 2026 4:00PM Board of Directors Meeting
40 Matthews Street, Suite 108, Goshen, NY

The Board of Directors of the Orange County Partnership met on June 16, 2026 at 4:00PM at 40 Matthews Street, Suite 108, Goshen, NY.

Board members present in person: Mary Beth Bianconi, Kurt Kaehler, Gregory Peckham, Sandy Mathes, Mike O'Connor, Jason Giordano and Nick Karnavezos

Board members present remotely: N/A

Board members absent: Melissa Cobuzzi, Ryan Hawthorne

Staff present: Conor Eckert, President & CEO, Cassie Garcia, Vice President of Operations & Strategy

Call to Order/Roll Call

- The meeting was called to order and quorum was declared at 4:03PM.

Approval of Minutes

- The May 2026 meeting minutes were presented. A motion to approve the minutes was made by Jason Giordano, seconded by Kurt Kaehler, and unanimously carried.

Financial Report

- The financial statements from May 2026 were presented and approved upon a motion made by Jason Giordano, seconded by Greg Peckham, and unanimously carried.

President's Report

- Investor updates, administrative updates and outreach opportunities were presented.
- Marketing and event information was provided.

Executive Session

- A motion to enter Executive Session was made at 4:24PM by Kurt Kaehler, seconded by Greg Peckham, and unanimously carried. Executive Session concluded at 5:02PM with a motion to exit Executive Session made by Kurt Kaehler, seconded by Greg Peckham, and unanimously carried.. No actions were taken in Executive Session therefore no minutes were taken during Executive Session.

New/Old Business

- Notification was shared that The Orange County Partnership President & CEO, Conor Eckert has been named one of the Top 50 Economic Developers in North America by Consultant Connect.

Adjournment

- The meeting was adjourned at 5:03PM with a motion made by Greg Peckham, seconded by Kurt Kaehler, and unanimously carried.

Respectfully submitted,



Kurt Kaehler
Secretary

ORANGE COUNTY PARTNERSHIP
Income & Expense Summary
Aug 2026- Accrual Basis

	Unaudited Actual Aug 2026	Budget Aug 2026	Variance Aug 2026	Unaudited Actual 2026 YTD	Budget 2026 YTD	Variance 2026 YTD	Unaudited Actual 2025 YTD	Unaudited Actual 12/31/2025	Budget 2026 Year
INCOME:									
1 Private Investors (billed Jan & Jun)	(1,750.00)	-	(1,750.00)	863,400.00	750,000.00	113,400.00	545,547.88	873,072.88	750,000.00
2 ABG Investors	-	-	-	-	-	-	5,500.00	6,550.00	-
3 Events	7,550.00	4,000.00	3,550.00	315,085.00	295,800.00	19,285.00	1,925.00	607,775.00	565,000.00
4 Interest	48.66	327.00	(278.34)	319.83	2,614.00	(2,294.17)	36.74	240.61	3,919.00
5 Alliance for Balanced Growth (Events & Mkg)	-	-	-	-	-	-	-	18,835.00	-
6 Advertising (newsletter & website)	400.00		400.00	400.00		400.00	-	-	
7 Uncollectible Revenue (AR over 90 days)	(178,825.00)	(833.00)	(177,992.00)	(198,450.00)	(6,666.67)	(191,783.33)	(108.37)	491.63	(10,000.00)
8 Total Income	(172,576.34)	3,494.00	(176,070.34)	980,754.83	1,041,747.33	(60,992.50)	552,901.25	1,506,965.12	1,308,919.00
EXPENSE:									
9 Depreciation	308.24	308.00	0.24	2,465.92	2,466.67	(0.75)	3,749.61	9,577.84	3,700.00
10 Personnel	47,165.03	58,000.00	(10,834.97)	392,505.17	464,000.00	(71,494.83)	166,939.28	743,749.67	725,000.00
11 Business Development	8,729.61	6,800.00	1,929.61	58,459.89	54,400.00	4,059.89	22,701.06	79,626.78	81,600.00
12 Events	6,249.07	4,000.00	2,249.07	121,012.48	103,300.00	17,712.48	200.00	263,052.64	218,000.00
13 Alliance Expenses	-	-	-		-	-	-	19,692.04	-
14 Miscellaneous	-	50.00	(50.00)	293.75	400.00	(106.25)	197.88	625.86	600.00
15 Interest Expense	-	3.00	(3.00)	-	26.33	(26.33)	21.86	26.36	40.00
16 General Administration	12,816.12	13,169.00	(352.88)	102,030.27	105,349.33	(3,319.06)	42,033.80	154,632.40	158,024.00
17 Legal Fees	-	2,917.00	(2,917.00)	3,853.50	23,333.33	(19,479.83)	17,165.00	56,750.00	35,000.00
Loss on Disposal					-	-		8,818.35	
18 Total Expenses	75,268.07	85,247.00	(9,978.93)	680,620.98	753,275.66	(72,654.68)	253,008.49	1,336,551.94	1,221,964.00
Other Income - Investment Income	1,653.43		1,653.43	7,409.85		7,409.85	3,217.80	11,765.02	14,000.00
Other Income Gain/Loss Investment	173.15	1,167.00	(993.85)	(1,190.76)	9,334.00	(10,524.76)	1,000.08	2,280.66	-
Other Expenses - Investment Fee	204.10	208.00	(3.90)	1,594.94	1,666.00	(71.06)	566.86	2,335.44	2,500.00
19 Net Income	(246,221.93)	(80,794.00)	(165,427.93)	304,758.00	296,139.67	8,618.33	303,543.78	182,123.42	98,455.00

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09/08/26

Accrual Basis

Orange County Partnership Inc

Balance Sheet

As of August 31, 2026

	Aug 31, 26	Aug 31, 25	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
1010.03 · Orange Bank & Trust Savin 0815	565,002.38	221,105.52	343,896.86	155.5%
1010.04 · Orange Bank & Trust Chk 9591	97,798.36	79,672.79	18,125.57	22.8%
1010.12 · M&T Bank CD (12 mths/3.0%)	130,684.78	130,645.59	39.19	0.0%
1010.25 · Shwab (Ameritrade)	322,037.48	313,871.28	8,166.20	2.6%
1010.50 · Petty Cash	27.00	47.00	-20.00	-42.6%
Total Checking/Savings	1,115,550.00	745,342.18	370,207.82	49.7%
Accounts Receivable				
1200 · Accounts Receivable	246,068.98	281,341.63	-35,272.65	-12.5%
Total Accounts Receivable	246,068.98	281,341.63	-35,272.65	-12.5%
Other Current Assets				
1405 · Allowance of Uncollectible Rec	-201,700.00	-57,150.00	-144,550.00	-252.9%
1410 · Prepaid Expenses				
1410.1 · Prepaid Expenses	2,443.63	0.00	2,443.63	100.0%
1410.2 · Prepaid Insurance	8,879.31	4,661.31	4,218.00	90.5%
1410.3 · Prepaid Event Expense				
1410.33 · Annual Event Prepaid	7,778.70	0.00	7,778.70	100.0%
1410.35 · Investors Breakfast	2,679.34	0.00	2,679.34	100.0%
1410.3 · Prepaid Event Expense - Other	871.26	14,302.97	-13,431.71	-93.9%
Total 1410.3 · Prepaid Event Expense	11,329.30	14,302.97	-2,973.67	-20.8%
Total 1410 · Prepaid Expenses	22,652.24	18,964.28	3,687.96	19.5%
Total Other Current Assets	-179,047.76	-38,185.72	-140,862.04	-368.9%
Total Current Assets	1,182,571.22	988,498.09	194,073.13	19.6%
Fixed Assets				
1580.00 · Equipment and Improvement	80,692.17	80,692.17	0.00	0.0%
1710.00 · Accumulated Depreciation	-56,285.96	-52,587.08	-3,698.88	-7.0%
Total Fixed Assets	24,406.21	28,105.09	-3,698.88	-13.2%
Other Assets				
1850 · Right of Use Asset - Leases	101,629.13	144,015.05	-42,385.92	-29.4%
Total Other Assets	101,629.13	144,015.05	-42,385.92	-29.4%
TOTAL ASSETS	1,308,606.56	1,160,618.23	147,988.33	12.8%
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
2000.00 · Accounts Payable	1,103.27	2,476.56	-1,373.29	-55.5%
Total Accounts Payable	1,103.27	2,476.56	-1,373.29	-55.5%
Credit Cards				
2010.01 · Orange Bank & Trust CC	17,329.84	6,279.15	11,050.69	176.0%
Total Credit Cards	17,329.84	6,279.15	11,050.69	176.0%
Other Current Liabilities				
2310 · Payroll Liabilities				
2310.08 · Aflac-Cancer Insurance	0.00	18.88	-18.88	-100.0%
2310.09 · Aflac-Short Term Disability	0.00	20.31	-20.31	-100.0%
2310.11 · United Way contributions	0.00	255.00	-255.00	-100.0%
Total 2310 · Payroll Liabilities	0.00	294.19	-294.19	-100.0%
2310.05 · Accrued Expense	8,604.26	15,366.72	-6,762.46	-44.0%
2310.06 · Accrued Payroll	12,753.70	10,313.78	2,439.92	23.7%
2310.10 · Health Insurance - payable	337.03	705.61	-368.58	-52.2%
2400.00 · Deferred Revenue				
2410 · Deferred Revenue - ABG	0.00	8,600.00	-8,600.00	-100.0%
2450 · Deferred Revenue-Annual Dinner				
2450.01 · Annual Dinner-Sponsorship	55,910.70	48,900.00	7,010.70	14.3%
2450.02 · Annual Dinner - Tickets	2,600.00	2,400.00	200.00	8.3%
Total 2450 · Deferred Revenue-Annual Dinner	58,510.70	51,300.00	7,210.70	14.1%

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09/08/26

Accrual Basis

Orange County Partnership Inc

Balance Sheet

As of August 31, 2026

	Aug 31, 26	Aug 31, 25	\$ Change	% Change
2460 · Deferred Revenue-Investor Break				
2460.01 · Investor Breakfast-Sponsorship	48,550.00	66,500.00	-17,950.00	-27.0%
2460.02 · Investor Breakfast - Tickets	2,700.00	3,150.00	-450.00	-14.3%
Total 2460 · Deferred Revenue-Investor Break	51,250.00	69,650.00	-18,400.00	-26.4%
2470 · Deferred Revenue - QPM event	4,000.00	2,000.00	2,000.00	100.0%
Total 2400.00 · Deferred Revenue	113,760.70	131,550.00	-17,789.30	-13.5%
2605 · Lease Liability - Current Porti	42,205.89	32,351.52	9,854.37	30.5%
Total Other Current Liabilities	177,661.58	190,581.82	-12,920.24	-6.8%
Total Current Liabilities	196,094.69	199,337.53	-3,242.84	-1.6%
Long Term Liabilities				
2905 · Lease Liability- Long Term	58,853.43	112,435.21	-53,581.78	-47.7%
Total Long Term Liabilities	58,853.43	112,435.21	-53,581.78	-47.7%
Total Liabilities	254,948.12	311,772.74	-56,824.62	-18.2%
Equity				
3000.00 · Opening Bal Equity	312,952.21	312,952.21	0.00	0.0%
3900.00 · Retained Earnings	435,948.19	255,612.64	180,335.55	70.6%
Net Income	304,758.04	280,280.64	24,477.40	8.7%
Total Equity	1,053,658.44	848,845.49	204,812.95	24.1%
TOTAL LIABILITIES & EQUITY	1,308,606.56	1,160,618.23	147,988.33	12.8%

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09/08/26

Accrual Basis

Orange County Partnership Inc Profit & Loss

January through August 2026

	Jan - Aug 26	Jan - Aug 25	\$ Change	% Change
Ordinary Income/Expense				
Income				
4000 · Private Investment				
3001.01 · PI - Accountants	18,500.00	12,000.00	6,500.00	54.2%
3001.02 · PI - Advertising/Marktn/PR	2,375.00	4,125.00	-1,750.00	-42.4%
3001.03 · PI - Agriculture	28,500.00	28,500.00	0.00	0.0%
3001.04 · PI - Architects	21,500.00	22,750.00	-1,250.00	-5.5%
3001.05 · PI - Attorneys	54,000.00	50,000.00	4,000.00	8.0%
3001.06 · PI - Breweries & Distilleries	0.00	1,750.00	-1,750.00	-100.0%
3001.07 · PI - Child Care Services	0.00	0.00	0.00	0.0%
3001.08 · PI - Commercial Contractors	242,250.00	275,000.08	-32,750.08	-11.9%
3001.09 · PI - Commercial RE Brokers	28,750.00	20,250.00	8,500.00	42.0%
3001.10 · PI - Commercial Furniture	1,750.00	1,750.00	0.00	0.0%
3001.11 · PI - Communciations	1,750.00	13,750.00	-12,000.00	-87.3%
3001.12 · PI - Construction Assoc.	36,750.00	33,500.00	3,250.00	9.7%
3001.13 · PI - Consulting	2,250.00	4,250.00	-2,000.00	-47.1%
3001.14 · PI - Design Services	1,750.00	1,750.00	0.00	0.0%
3001.15 · PI - Developers	43,750.00	48,000.00	-4,250.00	-8.9%
3001.16 · PI - Distribution	21,750.00	23,500.00	-1,750.00	-7.5%
3001.17 · PI - Education	3,500.00	3,500.00	0.00	0.0%
3001.18 · PI - Employment	625.00	625.00	0.00	0.0%
3001.19 · PI - Energy Services	73,500.00	57,750.00	15,750.00	27.3%
3001.20 · PI - Engineering & Planning	80,000.00	80,000.00	0.00	0.0%
3001.21 · PI - Environmental Services	32,500.00	21,672.80	10,827.20	50.0%
3001.22 · PI - Financial Institutions	50,500.00	57,250.00	-6,750.00	-11.8%
3001.23 · PI - Health/Medical Services	14,250.00	16,000.00	-1,750.00	-10.9%
3001.24 · PI - Heavy Equipment	6,750.00	6,750.00	0.00	0.0%
3001.25 · PI - Hospitality	16,000.00	17,750.00	-1,750.00	-9.9%
3001.27 · PI - Insurance Services	10,250.00	5,750.00	4,500.00	78.3%
3001.28 · PI - IT Services	8,500.00	1,750.00	6,750.00	385.7%
3001.29 · PI - Manufacturers	21,875.00	20,125.00	1,750.00	8.7%
3001.30 · PI - Municipalities	13,525.00	15,275.00	-1,750.00	-11.5%
3001.31 · PI - Office Equipment	5,000.00	1,750.00	3,250.00	185.7%
3001.32 · PI - Retail	1,750.00	1,750.00	0.00	0.0%
3001.33 · PI - Roofing Services	1,750.00	1,750.00	0.00	0.0%
3001.34 · PI - Security Services	0.00	8,500.00	-8,500.00	-100.0%
3001.36 · PI - Water Treatment Services	17,500.00	19,250.00	-1,750.00	-9.1%
Total 4000 · Private Investment	863,400.00	878,072.88	-14,672.88	-1.7%
4010 · ABG Members	0.00	6,550.00	-6,550.00	-100.0%
4035 · Advertising				
4035.2 · Web Site Banner Ads	400.00	0.00	400.00	100.0%
Total 4035 · Advertising	400.00	0.00	400.00	100.0%
4040 · Event Income				
4022 · Alliance for Balanced Growth				
3022.10 · AllianceEvent Sponsorship				
3022.11 · ABG Sponsorship - Spring	10,000.00	0.00	10,000.00	100.0%
3022.14 · ABG Sponsorship - Winter	0.00	6,000.00	-6,000.00	-100.0%
Total 3022.10 · AllianceEvent Sponsorship	10,000.00	6,000.00	4,000.00	66.7%
3022.30 · AGB Ticket				
3022.31 · ABG Tickets - Spring	7,050.00	0.00	7,050.00	100.0%
3022.34 · ABG Tickets - Winter	0.00	4,135.00	-4,135.00	-100.0%
Total 3022.30 · AGB Ticket	7,050.00	4,135.00	2,915.00	70.5%
Total 4022 · Alliance for Balanced Growth	17,050.00	10,135.00	6,915.00	68.2%
4041 · QPM				
4041.1 · QPM Sponsorship	7,800.00	8,300.00	-500.00	-6.0%
Total 4041 · QPM	7,800.00	8,300.00	-500.00	-6.0%
4042 · Investor Breakfast				
3042.02 · Investor Breakfast Tickets	0.00	-75.00	75.00	100.0%
Total 4042 · Investor Breakfast	0.00	-75.00	75.00	100.0%
4044 · MVP Breakfast				
3044.1 · Tickets	9,300.00	27,975.00	-18,675.00	-66.8%
3044.2 · Sponsorship	72,200.00	104,950.00	-32,750.00	-31.2%
Total 4044 · MVP Breakfast	81,500.00	132,925.00	-51,425.00	-38.7%
4045 · Annual Dinner Income				
3046 · Tickets	-100.00	-600.00	500.00	83.3%
Total 4045 · Annual Dinner Income	-100.00	-600.00	500.00	83.3%
4049 · Golf Classic				
3049.01 · Golf Event - Sponsorship Income	182,300.00	175,850.00	6,450.00	3.7%
3049.02 · Golf Event - Ticket Income	22,400.00	18,050.00	4,350.00	24.1%
4049 · Golf Classic - Other	4,135.00	5,000.00	-865.00	-17.3%
Total 4049 · Golf Classic	208,835.00	198,900.00	9,935.00	5.0%
Total 4040 · Event Income	315,085.00	349,585.00	-34,500.00	-9.9%

10:15 AM

Orange County Partnership Inc Profit & Loss

09/08/26

Accrual Basis

January through August 2026

	Jan - Aug 26	Jan - Aug 25	\$ Change	% Change
4050 · Interest	319.83	127.64	192.19	150.6%
4070 · Misc Income	0.04	0.00	0.04	100.0%
4085 · Uncollectible Revenue	-198,450.00	-56,658.37	-141,791.63	-250.3%
Total Income	980,754.87	1,177,677.15	-196,922.28	-16.7%
Gross Profit	980,754.87	1,177,677.15	-196,922.28	-16.7%
Expense				
6000 · Personnel				
6110 · Gross Payroll	325,542.72	462,558.93	-137,016.21	-29.6%
6200 · Worker's Comp & Disability				
6210 · Workers' Comp	981.64	1,429.54	-447.90	-31.3%
6240 · Disability	19.01	-830.66	849.67	102.3%
Total 6200 · Worker's Comp & Disability	1,000.65	598.88	401.77	67.1%
6300 · Benefits (Pension & Medical)				
6330 · Medical	14,454.94	12,917.41	1,537.53	11.9%
6335 · Union Dues	1,245.00	0.00	1,245.00	100.0%
6336 · Benefit Admin Fee	3,200.00	0.00	3,200.00	100.0%
9003.31 · CEO's Life Insurance Policy	42.88	0.00	42.88	100.0%
9320 · Pension	21,281.84	25,605.47	-4,323.63	-16.9%
Total 6300 · Benefits (Pension & Medical)	40,224.66	38,522.88	1,701.78	4.4%
6400 · Tax				
6410 · FICA SS/Medicare	24,031.14	34,517.02	-10,485.88	-30.4%
6420 · SUI				
9430 · Re-employment NYS	65.99	57.57	8.42	14.6%
6420 · SUI - Other	1,430.02	1,555.15	-125.13	-8.1%
Total 6420 · SUI	1,496.01	1,612.72	-116.71	-7.2%
6440 · FUTA	209.99	567.00	-357.01	-63.0%
Total 6400 · Tax	25,737.14	36,696.74	-10,959.60	-29.9%
Total 6000 · Personnel	392,505.17	538,377.43	-145,872.26	-27.1%
6500 · Business Development				
6510 · Public Relations				
6514 · Event Tickets	2,765.58	1,237.85	1,527.73	123.4%
Total 6510 · Public Relations	2,765.58	1,237.85	1,527.73	123.4%
6520 · External Marketing				
6525 · Marketing	6,996.95	0.00	6,996.95	100.0%
6528 · Advertising	4,950.00	0.00	4,950.00	100.0%
Total 6520 · External Marketing	11,946.95	0.00	11,946.95	100.0%
6530 · Internal Mktng				
6532 · Advertising	0.00	1,345.60	-1,345.60	-100.0%
6533 · Design	0.00	1,163.10	-1,163.10	-100.0%
6530 · Internal Mktng - Other	2,883.64	0.00	2,883.64	100.0%
Total 6530 · Internal Mktng	2,883.64	2,508.70	374.94	15.0%
6540 · Special Projects	4,294.00	0.00	4,294.00	100.0%
6550 · Training	19.99	1,700.00	-1,680.01	-98.8%
6560 · Conferences & Memberships				
6561 · Trade Shows	0.00	482.82	-482.82	-100.0%
6562 · Conferences	0.00	8,998.42	-8,998.42	-100.0%
6563 · Membership Fees	0.00	6,089.01	-6,089.01	-100.0%
6560 · Conferences & Memberships - Other	12,113.64	0.00	12,113.64	100.0%
Total 6560 · Conferences & Memberships	12,113.64	15,570.25	-3,456.61	-22.2%
6570 · Mileage & Tolls	2,926.49	2,178.56	747.93	34.3%
6580 · Travel & Meals				
6581 · Meals	7,722.38	8,791.38	-1,069.00	-12.2%
6582 · Travel	2,823.88	2,974.27	-150.39	-5.1%
Total 6580 · Travel & Meals	10,546.26	11,765.65	-1,219.39	-10.4%
6590 · Auto				
9071 · Fuel	2,205.56	1,695.99	509.57	30.1%
9072 · Insurance	2,039.34	3,064.08	-1,024.74	-33.4%
9073 · Auto	0.00	272.59	-272.59	-100.0%
9075 · Service	451.25	1,126.00	-674.75	-59.9%
9076 · Tolls	201.84	50.00	151.84	303.7%
9077 · Auto Lease	6,065.35	1,154.09	4,911.26	425.6%
Total 6590 · Auto	10,963.34	7,362.75	3,600.59	48.9%
Total 6500 · Business Development	58,459.89	42,323.76	16,136.13	38.1%
6525.5 · Design	0.00	6,250.00	-6,250.00	-100.0%

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Accrual Basis

Orange County Partnership Inc Profit & Loss

January through August 2026

	Jan - Aug 26	Jan - Aug 25	\$ Change	% Change
7000 · General Administration				
7100 · Professional Services				
7105 · Attorney	3,853.50	53,054.50	-49,201.00	-92.7%
7120 · Bookkeeping	8,580.00	9,240.00	-660.00	-7.1%
7140 · Live Stream	2,100.00	0.00	2,100.00	100.0%
7160 · Temporary services				
7164 · 9000.42 Marketing Intern	0.00	2,095.00	-2,095.00	-100.0%
Total 7160 · Temporary services	0.00	2,095.00	-2,095.00	-100.0%
7180 · Personnel Search	0.00	361.60	-361.60	-100.0%
7190 · Audit	8,866.72	8,866.72	0.00	0.0%
Total 7100 · Professional Services	23,400.22	73,617.82	-50,217.60	-68.2%
7200 · Office Expense				
7213 · Office Supplies	10,989.94	12,166.64	-1,176.70	-9.7%
7214 · Postage	20.00	0.00	20.00	100.0%
7215 · Printing	0.00	170.67	-170.67	-100.0%
7216 · Subscriptions	5,976.45	5,100.95	875.50	17.2%
7217 · Telephone/Internet	7,062.09	7,264.45	-202.36	-2.8%
7219 · Copier Maintenance	5,274.71	5,154.55	120.16	2.3%
7220 · Telephone Reimbursement	1,150.00	1,300.00	-150.00	-11.5%
7225 · Bank Charges	99.00	0.73	98.27	13,461.6%
7230 · Office Cleaning	0.00	600.00	-600.00	-100.0%
7235 · Lease Expense (Rent)	25,525.88	24,719.36	806.52	3.3%
7245 · IT & Computer Purchases	11,429.48	16,803.06	-5,373.58	-32.0%
Total 7200 · Office Expense	67,527.55	73,280.41	-5,752.86	-7.9%
7300 · Insurance				
7310 · 401K Fidelity Bond	118.00	103.25	14.75	14.3%
7320 · Professional Liability	1,700.08	1,569.36	130.72	8.3%
7330 · Business Owners Policy	732.00	1,572.26	-840.26	-53.4%
Total 7300 · Insurance	2,550.08	3,244.87	-694.79	-21.4%
7400 · Fees				
7410 · Bisyys Pension Fees	3,931.27	3,020.00	911.27	30.2%
7420 · Payroll Fees	2,177.30	2,391.90	-214.60	-9.0%
7430 · CC Merchant Transaction Fees	6,297.35	5,275.70	1,021.65	19.4%
7400 · Fees - Other	0.00	350.00	-350.00	-100.0%
Total 7400 · Fees	12,405.92	11,037.60	1,368.32	12.4%
Total 7000 · General Administration	105,883.77	161,180.70	-55,296.93	-34.3%
7500 · Events				
7560 · Golf Classic				
7561 · Consultants	2,000.00	2,000.00	0.00	0.0%
7562 · Event Supplies	28,763.36	32,448.18	-3,684.82	-11.4%
7563 · Marketing/Design & Printing	0.00	12.99	-12.99	-100.0%
7564 · Catering/Food	46,204.51	37,684.29	8,520.22	22.6%
Total 7560 · Golf Classic	76,967.87	72,145.46	4,822.41	6.7%
7580 · MVP Breakfast				
7581 · Consultants	11,544.00	11,478.00	66.00	0.6%
7582 · Event Supplies	4,152.74	1,038.68	3,114.06	299.8%
7583 · Marketing/Design & Printing	0.00	4,768.13	-4,768.13	-100.0%
7585 · Catering/Food	16,362.25	42,859.16	-26,496.91	-61.8%
Total 7580 · MVP Breakfast	32,058.99	60,143.97	-28,084.98	-46.7%
7590 · Quarterly Project Meetings	272.47	300.00	-27.53	-9.2%
7600 · Alliance Expenses				
7630 · Alliance Event Expense				
7631 · ABG Qtly	0.00	64.65	-64.65	-100.0%
7632 · ABG Qtly Meeting	11,713.15	7,163.28	4,549.87	63.5%
Total 7630 · Alliance Event Expense	11,713.15	7,227.93	4,485.22	62.1%
Total 7600 · Alliance Expenses	11,713.15	7,227.93	4,485.22	62.1%
Total 7500 · Events	121,012.48	139,817.36	-18,804.88	-13.5%
7800 · Miscellaneous				
7810 · Gifts	176.25	310.86	-134.61	-43.3%
7820 · Donations / Contributions	117.50	115.00	2.50	2.2%
Total 7800 · Miscellaneous	293.75	425.86	-132.11	-31.0%
8000 · Depreciation Expense	2,465.92	8,344.88	-5,878.96	-70.5%
9200 · Interest Expense				
9210 · Interest Exp-Auto	0.00	26.36	-26.36	-100.0%
Total 9200 · Interest Expense	0.00	26.36	-26.36	-100.0%
9550 · Loss on Disposal	0.00	8,818.35	-8,818.35	-100.0%
Total Expense	680,620.98	905,564.70	-224,943.72	-24.8%
Net Ordinary Income	300,133.89	272,112.45	28,021.44	10.3%

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Accrual Basis

Orange County Partnership Inc

Profit & Loss

January through August 2026

	Jan - Aug 26	Jan - Aug 25	\$ Change	% Change
Other Income/Expense				
Other Income				
9900 · Unrealiz Gain(Loss) Invest	-1,190.76	1,997.07	-3,187.83	-159.6%
9950 · Investment Income	7,409.85	7,715.46	-305.61	-4.0%
Total Other Income	6,219.09	9,712.53	-3,493.44	-36.0%
Other Expense				
9500 · Investment Fee	1,594.94	1,544.34	50.60	3.3%
Total Other Expense	1,594.94	1,544.34	50.60	3.3%
Net Other Income	4,624.15	8,168.19	-3,544.04	-43.4%
Net Income	304,758.04	280,280.64	24,477.40	8.7%

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Accrual Basis

Orange County Partnership Inc

Profit & Loss

August 2026

	Aug 26	Aug 25	\$ Change	% Change
Ordinary Income/Expense				
Income				
4000 · Private Investment				
3001.02 · PI - Advertising/Marktn/PR	0.00	625.00	-625.00	-100.0%
3001.12 · PI - Construction Assoc.	0.00	0.00	0.00	0.0%
3001.22 · PI - Financial Institutions	1,750.00	0.00	1,750.00	100.0%
3001.25 · PI - Hospitality	-1,750.00	0.00	-1,750.00	-100.0%
3001.28 · PI - IT Services	-1,750.00	0.00	-1,750.00	-100.0%
3001.34 · PI - Security Services	0.00	4,500.00	-4,500.00	-100.0%
Total 4000 · Private Investment	-1,750.00	5,125.00	-6,875.00	-134.2%
4035 · Advertising				
4035.2 · Web Site Banner Ads	400.00	0.00	400.00	100.0%
Total 4035 · Advertising	400.00	0.00	400.00	100.0%
4040 · Event Income				
4022 · Alliance for Balanced Growth				
3022.10 · AllianceEvent Sponsorship				
3022.11 · ABG Sponsorship - Spring	6,000.00	0.00	6,000.00	100.0%
Total 3022.10 · AllianceEvent Sponsorship	6,000.00	0.00	6,000.00	100.0%
3022.30 · AGB Ticket				
3022.31 · ABG Tickets - Spring	4,050.00	0.00	4,050.00	100.0%
Total 3022.30 · AGB Ticket	4,050.00	0.00	4,050.00	100.0%
Total 4022 · Alliance for Balanced Growth	10,050.00	0.00	10,050.00	100.0%
4049 · Golf Classic				
3049.01 · Golf Event - Sponsorship Income	-2,500.00	0.00	-2,500.00	-100.0%
Total 4049 · Golf Classic	-2,500.00	0.00	-2,500.00	-100.0%
Total 4040 · Event Income	7,550.00	0.00	7,550.00	100.0%
4050 · Interest	48.66	17.98	30.68	170.6%
4085 · Uncollectible Revenue	-178,825.00	-325.00	-178,500.00	-54,923.1%
Total Income	-172,576.34	4,817.98	-177,394.32	-3,681.9%
Gross Profit	-172,576.34	4,817.98	-177,394.32	-3,681.9%
Expense				
6000 · Personnel				
6110 · Gross Payroll	38,855.54	39,978.10	-1,122.56	-2.8%
6200 · Worker's Comp & Disability				
6210 · Workers' Comp	142.58	184.76	-42.18	-22.8%
6240 · Disability	60.54	-64.10	124.64	194.5%
Total 6200 · Worker's Comp & Disability	203.12	120.66	82.46	68.3%
6300 · Benefits (Pension & Medical)				
6330 · Medical	1,764.60	1,075.27	689.33	64.1%
6335 · Union Dues	160.00	0.00	160.00	100.0%
6336 · Benefit Admin Fee	400.00	0.00	400.00	100.0%
9003.31 · CEO's Life Insurance Policy	5.36	0.00	5.36	100.0%
9320 · Pension	2,908.19	-56.47	2,964.66	5,250.0%
Total 6300 · Benefits (Pension & Medical)	5,238.15	1,018.80	4,219.35	414.2%
6400 · Tax				
6410 · FICA SS/Medicare	2,868.22	2,984.30	-116.08	-3.9%
6420 · SUI				
9430 · Re-employment NYS	0.00	0.00	0.00	0.0%
6420 · SUI - Other	0.00	0.00	0.00	0.0%
Total 6420 · SUI	0.00	0.00	0.00	0.0%
6440 · FUTA	0.00	0.00	0.00	0.0%
Total 6400 · Tax	2,868.22	2,984.30	-116.08	-3.9%
Total 6000 · Personnel	47,165.03	44,101.86	3,063.17	7.0%
6500 · Business Development				
6510 · Public Relations				
6514 · Event Tickets	41.60	82.90	-41.30	-49.8%
Total 6510 · Public Relations	41.60	82.90	-41.30	-49.8%
6520 · External Marketing				
6525 · Marketing	875.68	0.00	875.68	100.0%
Total 6520 · External Marketing	875.68	0.00	875.68	100.0%

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Accrual Basis

Orange County Partnership Inc

Profit & Loss

August 2026

	Aug 26	Aug 25	\$ Change	% Change
6530 · Internal Mktng				
6532 · Advertising	0.00	179.75	-179.75	-100.0%
6533 · Design	0.00	155.17	-155.17	-100.0%
6530 · Internal Mktng - Other	372.77	0.00	372.77	100.0%
Total 6530 · Internal Mktng	372.77	334.92	37.85	11.3%
6540 · Special Projects	4,294.00	0.00	4,294.00	100.0%
6550 · Training	0.00	1,700.00	-1,700.00	-100.0%
6560 · Conferences & Memberships				
6563 · Membership Fees	0.00	179.01	-179.01	-100.0%
Total 6560 · Conferences & Memberships	0.00	179.01	-179.01	-100.0%
6570 · Mileage & Tolls	301.10	222.80	78.30	35.1%
6580 · Travel & Meals				
6581 · Meals	1,365.63	1,341.20	24.43	1.8%
6582 · Travel	2.45	206.64	-204.19	-98.8%
Total 6580 · Travel & Meals	1,368.08	1,547.84	-179.76	-11.6%
6590 · Auto				
9071 · Fuel	285.62	66.65	218.97	328.5%
9072 · Insurance	344.17	392.07	-47.90	-12.2%
9076 · Tolls	90.00	25.00	65.00	260.0%
9077 · Auto Lease	756.59	1,154.09	-397.50	-34.4%
Total 6590 · Auto	1,476.38	1,637.81	-161.43	-9.9%
Total 6500 · Business Development	8,729.61	5,705.28	3,024.33	53.0%
6525.5 · Design	0.00	500.00	-500.00	-100.0%
7000 · General Administration				
7100 · Professional Services				
7105 · Attorney	0.00	11,263.50	-11,263.50	-100.0%
7120 · Bookkeeping	1,040.00	1,040.00	0.00	0.0%
7190 · Audit	1,108.34	1,108.34	0.00	0.0%
Total 7100 · Professional Services	2,148.34	13,411.84	-11,263.50	-84.0%
7200 · Office Expense				
7213 · Office Supplies	1,031.66	618.64	413.02	66.8%
7215 · Printing	0.00	170.67	-170.67	-100.0%
7216 · Subscriptions	1,240.28	433.37	806.91	186.2%
7217 · Telephone/Internet	885.13	870.26	14.87	1.7%
7219 · Copier Maintenance	622.30	648.02	-25.72	-4.0%
7220 · Telephone Reimbursement	100.00	200.00	-100.00	-50.0%
7230 · Office Cleaning	0.00	75.00	-75.00	-100.0%
7235 · Lease Expense (Rent)	3,190.61	2,674.21	516.40	19.3%
7245 · IT & Computer Purchases	1,443.14	2,343.70	-900.56	-38.4%
Total 7200 · Office Expense	8,513.12	8,033.87	479.25	6.0%
7300 · Insurance				
7310 · 401K Fidelity Bond	14.75	14.75	0.00	0.0%
7320 · Professional Liability	212.51	196.17	16.34	8.3%
7330 · Business Owners Policy	91.50	249.76	-158.26	-63.4%
Total 7300 · Insurance	318.76	460.68	-141.92	-30.8%
7400 · Fees				
7420 · Payroll Fees	361.50	396.79	-35.29	-8.9%
7430 · CC Merchant Transaction Fees	1,474.40	606.99	867.41	142.9%
Total 7400 · Fees	1,835.90	1,003.78	832.12	82.9%
Total 7000 · General Administration	12,816.12	22,910.17	-10,094.05	-44.1%
7500 · Events				
7600 · Alliance Expenses				
7630 · Alliance Event Expense				
7631 · ABG Qtly	0.00	64.65	-64.65	-100.0%
7632 · ABG Qtly Meeting	6,249.07	0.00	6,249.07	100.0%
Total 7630 · Alliance Event Expense	6,249.07	64.65	6,184.42	9,566.0%
Total 7600 · Alliance Expenses	6,249.07	64.65	6,184.42	9,566.0%
Total 7500 · Events	6,249.07	64.65	6,184.42	9,566.0%
8000 · Depreciation Expense	308.24	308.24	0.00	0.0%
Total Expense	75,268.07	73,590.20	1,677.87	2.3%
Net Ordinary Income	-247,844.41	-68,772.22	-179,072.19	-260.4%
Other Income/Expense				
Other Income				
9900 · Unrealiz Gain(Loss) Invest	173.15	494.46	-321.31	-65.0%
9950 · Investment Income	1,653.43	1,261.15	392.28	31.1%
Total Other Income	1,826.58	1,755.61	70.97	4.0%

Orange County Partnership Inc
Profit & Loss
August 2026

	Aug 26	Aug 25	\$ Change	% Change
Other Expense				
9500 · Investment Fee	204.10	198.94	5.16	2.6%
Total Other Expense	204.10	198.94	5.16	2.6%
Net Other Income	1,622.48	1,556.67	65.81	4.2%
Net Income	-246,221.93	-67,215.55	-179,006.38	-266.3%

Orange County Partnership
Profit & Loss Budget vs. Actual
July - September 2026

3rd Quarter

	July 2026	Budget	\$ Over Budget	Aug 2026	Budget	\$ Over Budget	Sept 2026	Budget	\$ Over Budget
3001 - Private Investment	(8,750)		(8,750)	(1,750)		(1,750)			-
3022 - Alliance for Balanced Growth			-	-		-			-
3022.2 - Alliance Membership			-			-			-
3035 - Advertising			-	400		400			-
3040 - Event Income	(175)		(175)	7,550	4,000	3,550			-
3050 - Interest	49	327	(278)	49	327	(278)			-
3085 - Uncollectible Revenue	19,800	(833)	20,633	(178,825)	(833)	(177,992)			-
Total Income	10,924	(506)	11,430	(172,576)	3,494	(176,070)	-	-	-
Expense									
Depreciation Expense	308	308	0	308	308	0			-
Personnel	51,281	58,000	(6,719)	47,165	58,000	(10,835)			-
Business Development	3,086	6,800	(3,714)	8,730	6,800	1,930			-
General Administration	11,281	13,169	(1,889)	12,816	13,169	(353)			-
Legal Expense	-	2,917	(2,917)		2,917	(2,917)			-
Events	-	-	-	6,249	4,000	2,249			-
Alliance Expenses		-	-			-			-
Miscellaneous	-	50	(50)		50	(50)			-
Interest Expense		3	(3)		3	(3)			-
Total Expense	65,956	81,247	(15,291)	75,268	85,247	(9,979)			-
Net Ordinary Income	(55,032)	(81,753)	26,721	(247,844)	(81,753)	(166,091)	-	-	-
Other Income Gain/Loss	(1,214)	1,167	(2,381)	173	1,167	(994)			-
Other Income Investment Income	736	(208)	944	1,653	(208)	1,861			-
Other Expense-Investment Fee	198		198	204		204			-
Net Income	(55,708)	(80,794)	25,086	(246,222)	(80,794)	(165,428)	-	-	-

Quarter to Date		
July- Sept 26	Budget	\$ Over Budget
(10,500)	-	(10,500)
-	-	-
-	-	-
400	-	400
7,375	4,000	3,375
97	654	(557)
(159,025)	(1,666)	-
(161,653)	2,988	(164,641)
616	616	0
98,446	116,000	(17,554)
11,816	13,600	(1,784)
24,097	26,338	(2,241)
-	5,834	(5,834)
6,249	4,000	2,249
-	-	-
-	100	(100)
-	6	(6)
141,224	166,494	(25,270)
(302,877)	(163,506)	(139,371)
(1,041)		(1,041)
2,390	(416)	2,806
402	-	402
(301,930)	(163,922)	(138,008)

Year to Date		
Jan - Sep 26	Budget	\$ Over Budget
863,400	750,000	113,400
7,000	-	7,000
-	-	-
400	-	400
308,085	295,800	12,285
320	2,615	(2,295)
(198,450)	(6,666)	(191,784)
980,755	1,041,749	(60,995)
2,466	2,464	2
392,505	464,000	(71,495)
60,981	54,400	6,581
102,009	105,352	(3,343)
3,854	23,336	(19,483)
113,048	103,300	9,748
5,464	-	5,464
294	400	(106)
-	26	(26)
680,621	753,278	(72,657)
300,134	288,471	11,663
(1,041)	-	(1,041)
7,260	6,584	676
1,595	1,250	345
304,758	293,805	10,953

Managed IT Provider Comparison

Hudson Valley IT Services (current) vs. Meeting Tree Computer (proposed) — Orange County Partnership

Cost Summary	Hudson Valley IT (Current)	Meeting Tree Computer (Proposed)
Monthly invoice (incl. tax)	\$1,410.83	\$1,145.00*
Monthly subtotal (pre-tax)	\$1,304.81	N/A*
Annualized cost	\$16,929.96	\$13,740.00
Users / endpoints covered	Up to 11 (varies by service line)	6 users / 10 workstations

* Meeting Tree's proposal does not break out sales tax; the \$1,145 figure is treated as the all-in monthly rate for comparison purposes.

Estimated Annual Savings: \$3,189.96 (≈19% reduction vs. current invoiced spend)

Services Included

Service	Hudson Valley	Meeting Tree
Remote & onsite technical support	✓	✓
24/7 monitoring, patch management & maintenance	✓	✓
Antivirus / EDR / anti-malware	✓	✓
Multi-factor authentication (MFA)	✓	✓
Email security & spam / phishing protection	✓	✓
Security awareness training & phishing testing	✓	✓
24/7 Security Operations Center (SOC)	✓	✓
Endpoint & cloud (M365) backup	✓	✓
Business continuity / disaster recovery	✓	✓
Firewall management	—	✓
Dark web monitoring	✓	—
CIO & IT strategy consulting	—	✓
NY State compliance policy/procedure templates	—	✓
Vendor/network audits & vulnerability-PEN testing	—	Available add-on

Bottom Line

Meeting Tree Computer's proposed rate covers substantially the same core security and support stack — 24/7 monitoring, EDR, MFA, SOC, backup, and phishing/security training — at roughly \$266 less per month than Hudson Valley's current invoice, saving an estimated \$3,190 annually. Meeting Tree also adds firewall management, CIO/strategy consulting, and NY State compliance templates as standard, which Hudson Valley bills separately or doesn't offer.



TRAVEL POLICY

Purpose

The purpose of this policy is to establish guidelines for authorization, reimbursement, and accountability related to travel conducted on behalf of the Organization. The Organization recognizes that travel may be necessary to fulfill its mission of business attraction, retention, workforce development, marketing, investor relations, professional development, and participation in industry conferences.

All travel related expenses should be charged to the employee's company issued credit card whenever possible.

All travel shall be conducted in a manner that demonstrates prudent stewardship of organizational resources.

Authorization/Board Chair Approval

All travel by staff, including the President/CEO, shall require written approval (email is acceptable) by the Board Chair or, in the Chair's absence, the Vice Chair, prior to booking any travel arrangements.

In the event of unexpected travel, written notification (email is acceptable) will be provided to the Board Chair or, in the Chair's absence, the Vice Chair.

A proposed travel schedule for the following calendar year shall be presented to the Board of Directors at the December Annual Meeting for review and approval.

The travel request shall include:

- Purpose of travel
- Destination
- Dates of travel
- Conference or meeting information
- Estimated total cost

Approval should be obtained sufficiently in advance to secure the most economical travel rates.

Air Travel

Employees are expected to purchase the lowest reasonable airfare available.

The following restrictions apply:

- Economy/Coach class is required.
- Business or First-Class airfare is not permitted unless specifically approved by the Board Chair due to documented medical necessity or extraordinary business circumstances.
- Flights should be booked as far in advance as practical.
- Reasonable baggage fees for one checked bag are permitted when necessary for business purposes.
- Seat upgrades, premium seating, early boarding, lounge access, travel insurance, or similar optional fees are not permitted unless pre-approved.

Employees should select flights that balance cost, travel time, and scheduling efficiency.

Personal Vehicle

When driving is more economical than flying, employees may use their personal vehicle.

Mileage shall be reimbursed at the current IRS standard mileage rate.

Mileage reimbursement includes compensation for:

- Fuel
- Normal wear and tear
- Maintenance
- Insurance

Parking and tolls are reimbursable with receipts.

Rental Vehicles

Rental vehicles should only be used when necessary for business purposes.

The following guidelines apply:

- Intermediate or standard-size vehicles should be rented whenever practical.
 - Luxury, premium, SUV, or specialty vehicles are not permitted unless business necessity requires them.
 - Employees should decline optional insurance coverage when covered under the Organization's insurance or corporate rental agreement.
 - Fuel should be purchased at local market rates rather than prepaid fuel options whenever practical.
 - Personal upgrades are the employee's responsibility.
-

Lodging

Employees should select reasonably priced accommodations.

Whenever available:

- Conference rates should be utilized.
- Negotiated rates should be requested.

Lodging expenses should generally not exceed prevailing market rates for the destination.

Personal charges including:

- Movies
- Mini-bar purchases
- Spa services
- Laundry (for trips under five days)

are not permitted.

Meals

Employees will be authorized up to three (3) meals per day while traveling on approved business, with each individual meal not to exceed \$75. This meal allowance does not apply to client business meetings that include meals, which are excluded from this limit and should be submitted separately as client entertainment/business development expenses.

Ground Transportation

Reasonable ground transportation expenses are permitted, including:

- Taxi
- Rideshare services (Uber/Lyft)
- Airport shuttles
- Public transit
- Parking
- Tolls

Travelers should choose the most economical transportation option appropriate for the business purpose.

Expense Reimbursement

Within 30 days of returning from travel, employees shall submit:

- Completed expense reimbursement form (applicable to mileage reimbursement)
- Original itemized receipts for all reimbursable expenses
- Conference registration confirmation
- Hotel invoice
- Airfare receipt
- Rental car receipt
- Parking and toll receipts

2026 ANNUAL EVENT AWARD DESCRIPTIONS & NOMINEES

The ***Spirit of Innovation*** Award recognizes an individual or non-retail organization that has displayed exceptional initiative in their processes, products, technology or service delivery within their respective industry. The recipient must epitomize the forward-thinking spirit of Orange County.

The Spirit of Innovation award will be replaced with the Momentum award.

The ***Momentum Award*** recognizes a municipality that has demonstrated exceptional leadership in fostering economic development and responsible growth. The recipient exemplifies collaboration, responsiveness, and a commitment to creating an environment that supports projects and encourages investment in Orange County.

Town of New Windsor

The Town of New Windsor and the Town of New Windsor Planning Board were at the forefront of one of the most meaningful projects Orange County has attracted in the life sciences sector: the attraction of Garonit Pharmaceuticals.

Garonit Pharmaceuticals selected a site within the Town of New Windsor for a significant new life sciences operation consisting of approximately 130,000 square feet of manufacturing space dedicated to the production of Chlorhexidine Gluconate, along with 50,000 square feet of research and development space related to the manufacturing of Chlorhexidine Gluconate products used for antiseptic medical applications.

The Town of New Windsor immediately recognized the significance and long-term impact that an operation of this caliber could have on the community. Importantly, the Town understood that this project represents more than simply the creation of jobs—it represents the creation of high-quality careers within a growing life sciences industry. The project is expected to create approximately 100 full-time positions, with average annual salaries of approximately \$75,000.

Throughout the approval process, the Town of New Windsor and its Planning Board were exceptional partners. They worked collaboratively with both the public and private sectors to ensure that the project could efficiently move through the municipal approval process while maintaining the appropriate level of diligence and review.

The project was approved in just five total meetings, allowing Garonit Pharmaceuticals to move forward with confidence and begin setting sights on breaking ground and bringing this transformational operation to the Town of New Windsor.

What stood out most was that the project did not become unnecessarily bogged down in the approval process, as can sometimes happen with complex developments. The Town and Planning Board were diligent, efficient, responsive, and reasonable in their decision-making. They understood the importance of balancing the interests of the community and its residents with the needs of a company making a significant long-term investment.

The Town of New Windsor demonstrated what can be accomplished when municipal leadership, planning professionals, economic development organizations, and the private sector work together toward a common goal. Their willingness to engage, communicate, and find solutions helped position New Windsor to capture a transformational investment in the life sciences sector.

The Garonit Pharmaceuticals project is not only a significant economic development achievement for the Town of New Windsor—it is a project that will have a lasting impact on Orange County's tax base, workforce, and position as an emerging destination for life sciences and advanced manufacturing.

The Town of New Windsor and its Planning Board should be recognized for their leadership, partnership, and commitment to making this important project a reality.

The ***Quality of Life*** award represents the fine line that we all walk when we speak of responsible growth. This award is given in recognition of an individual, organization or company who has exhibited continued excellence in leadership involving the creation, maintenance or enhancement of the quality of life in Orange County.

Fidanza Family Properties

Franco Fidanza began his entrepreneurial journey by opening his first pizzeria before expanding into franchising Planet Wings, and today Fidanza Family Properties is an award-winning property, entertainment, and food service management group with more than ten Planet Wings and Pizza E Birra locations across three states, along with a diverse portfolio of hospitality, industrial, and commercial properties. The company is recognized for its long-term ownership and reinvestment strategy, thoughtfully developing and modernizing properties to support smart growth, reduce vacancy, create stable employment centers, and strengthen local economies. Across Orange County, Fidanza Family Properties owns and manages properties that serve as community and economic assets, while projects such as The Barn at Villa Venezia demonstrate its commitment to placemaking and creating spaces that bring people together and enhance quality of life. The company works collaboratively with municipalities and community partners to align development with local priorities and deliver lasting public benefit, while Franco Fidanza personally contributes his time and resources to numerous nonprofit organizations. For these reasons, the Orange County Partnership believes Fidanza Family Properties strongly embodies the spirit of the Quality of Life Award and is highly deserving of this recognition.