

**ORANGE COUNTY PARTNERSHIP
BOARD OF DIRECTORS MEETING
Meeting Agenda — October 20, 2026**

Date: October 20, 2026

Time: 4:00 PM

Location: 40 Matthews Street, Suite 108, Goshen, NY

This is a public meeting and it is being livestreamed.

Notice of this meeting was published in accordance with the New York Open Meetings Law.

I. CALL TO ORDER / ROLL CALL

Presiding: Mary Beth Bianconi

II. APPROVAL OF MINUTES

Presiding: Mary Beth Bianconi

III. FINANCIAL REPORT

Presiding: Conor Eckert & Cassie Garcia

IV. PRESIDENT'S REPORT

Presiding: Conor Eckert

- Outreach, Education & Conferences
- OCP Events

VI. NEW / OLD BUSINESS

Presiding: Mary Beth Bianconi

- Adopt 2027 Budget

VII. EXECUTIVE SESSION (IF NEEDED)

Presiding: Mary Beth Bianconi

- To discuss financial, credit, or employment of particular persons, and the proposed sale or lease of real property, because publicity could substantially affect the value thereof.

VIII. ADJOURNMENT

Presiding: Mary Beth Bianconi

ORANGE COUNTY PARTNERSHIP
Board of Directors Meeting Minutes

DRAFT - SUBJECT TO BOARD APPROVAL

Date and Scheduled Time: September 15, 2026, at 4:00 p.m.

Meeting Location: 40 Matthews Street, Suite 108, Goshen, New York

Actual Meeting Time: Called to order at 4:04 p.m.; adjourned at 5:45 p.m.

Attendance

Board Members Present: Mary Beth Bianconi; Ryan Hawthorne; Kurt Kaehler; Gregory Peckham; Melissa Cobuzzi; Jason Giordano; Nick Karnavezos

Remote Attendance: None

Board Members Absent: Sandy Mathes; Mike O'Connor

Staff Present: Conor Eckert, President & CEO; Cassie Garcia, Vice President of Operations & Strategy; Sarah Nathanson, Marketing Director; Rebecca Wilson, Director of Events & Programming; Lucas Irace, Director of Business Attraction & Development (arrived at 4:17 p.m.)

1. Call to Order and Quorum

The meeting was called to order at 4:04 p.m. A quorum was present.

2. Approval of Minutes

The Board reviewed the minutes of its June 2026 meeting.

Motion: Approve the June 2026 Board meeting minutes.

Moved by: Melissa Cobuzzi **Seconded by:** Kurt Kaehler **Result:** Carried unanimously

3. Financial Report

The August 2026 financial statements were presented and reviewed. The Board also considered diversifying its savings.

Motion: Approve August 2026 financial statements.

Moved by: Mary Beth Bianconi **Seconded by:** Ryan Hawthorne **Result:** Carried unanimously

4. President's Report

The President & CEO presented investor updates, administrative updates, and outreach opportunities. Marketing and event information was also provided.

The decision was made to change the Partnership's contracted IT provider.

Motion: Approve changing the Partnership's contracted information technology provider.

Moved by: Mary Beth Bianconi **Seconded by:** Melissa Cobuzzi **Result:** Carried unanimously

5. Industry Update

Ryan Hawthorne, Vice President, Electric, Engineering & Operations at Central Hudson Gas & Electric, discussed the effects of current economic conditions on the industry.

6. Executive Session

At 4:59 p.m., Kurt Kaehler moved to enter executive session. Ryan Hawthorne seconded the motion, and the motion carried unanimously.

The executive session concluded at 5:44 p.m. No formal action was taken during the executive session.

7. New and Old Business

The Board considered a travel policy framework intended to support continued compliance with applicable Authorities Budget Office requirements.

Motion: Adopt the travel policy framework.

Moved by: Mary Beth Bianconi **Seconded by:** Melissa Cobuzzi **Result:** Carried unanimously

The annual event award recipients were announced. No formal action was recorded regarding the awards.

8. Adjournment

Motion: Adjourn the meeting at 5:45 p.m.

Moved by: Mary Beth Bianconi **Seconded by:** Ryan Hawthorne **Result:** Carried unanimously

9. Approval Status

Status: Draft - pending Board approval

Approval Date: 09/17/2026

Respectfully submitted,

Kurt Kaehler

Secretary

A handwritten signature in black ink, appearing to read 'Kurt Kaehler', written over the printed name.

ORANGE COUNTY PARTNERSHIP

Income & Expense Summary

Sep 2026- Accrual Basis

Prepared for OCP Executive Financial Committee

	Unaudited Actual Sep 2026	Budget Sep 2026	Variance Sep 2026	Unaudited Actual 2026 YTD	Budget 2026 YTD	Variance 2026 YTD	Unaudited Actual 2025 YTD	Unaudited Actual 12/31/2025	Budget 2026 Year
INCOME:									
1 Private Investors (billed Jan & Jun)	6,750.00	-	6,750.00	870,150.00	750,000.00	120,150.00	545,547.88	873,072.88	750,000.00
2 ABG Investors	-	-	-	-	-	-	5,500.00	6,550.00	-
3 Events	5,925.00	6,000.00	(75.00)	318,010.00	301,800.00	16,210.00	1,925.00	607,775.00	565,000.00
4 Interest	50.88	326.00	(275.12)	370.71	2,940.00	(2,569.29)	36.74	240.61	3,919.00
5 Alliance for Balanced Growth (Events & Mkg)	-	-	-	-	-	-	-	18,835.00	-
6 Advertising (newsletter & website)	-	-	-	400.00	-	400.00	-	-	-
7 Uncollectible Revenue (AR over 90 days)	82,250.00	(833.00)	83,083.00	(116,200.00)	(7,500.00)	(108,700.00)	(108.37)	491.63	(10,000.00)
8 Total Income	94,975.88	5,493.00	89,482.88	1,072,730.71	1,047,240.00	25,490.71	552,901.25	1,506,965.12	1,308,919.00
EXPENSE:									
9 Depreciation	308.24	308.00	0.24	2,774.16	2,775.00	(0.84)	3,749.61	9,577.84	3,700.00
10 Personnel	49,266.60	58,000.00	(8,733.40)	441,771.77	522,000.00	(80,228.23)	166,939.28	743,749.67	725,000.00
11 Business Development	10,022.03	6,800.00	3,222.03	67,785.64	61,200.00	6,585.64	22,701.06	79,626.78	81,600.00
12 Events	11,855.82	1,000.00	10,855.82	133,354.86	104,300.00	29,054.86	200.00	263,052.64	218,000.00
13 Alliance Expenses	-	-	-	-	-	-	-	19,692.04	-
14 Miscellaneous	-	50.00	(50.00)	423.20	450.00	(26.80)	197.88	625.86	600.00
15 Interest Expense	-	4.00	(4.00)	-	30.33	(30.33)	21.86	26.36	40.00
16 General Administration	11,280.84	13,169.00	(1,888.16)	113,311.89	118,518.00	(5,206.11)	42,033.80	154,632.40	158,024.00
17 Legal Fees	-	2,917.00	(2,917.00)	3,853.50	26,250.00	(22,396.50)	17,165.00	56,750.00	35,000.00
Loss on Disposal					-	-		8,818.35	
18 Total Expenses	82,733.53	82,248.00	485.53	763,275.02	835,523.33	(72,248.31)	253,008.49	1,336,551.94	1,221,964.00
Other Income - Investment Income	695.90		695.90	8,105.75		8,105.75	3,217.80	11,765.02	14,000.00
Other Income Gain/Loss Investment	(2,171.43)	1,166.00	(3,337.43)	(3,362.19)	10,500.00	(13,862.19)	1,000.08	2,280.66	-
Other Expenses - Investment Fee	205.13	209.00	(3.87)	1,800.07	1,875.00	(74.93)	566.86	2,335.44	2,500.00
19 Net Income	10,561.69	(75,798.00)	86,359.69	312,399.18	220,341.67	92,057.51	303,543.78	182,123.42	98,455.00

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10/08/26

Orange County Partnership Inc

Balance Sheet

Accrual Basis

As of September 30, 2026

	Sep 30, 26	Sep 30, 25	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
1010.03 · Orange Bank & Trust Savin 0815	643,273.35	279,344.83	363,928.52	130.3%
1010.04 · Orange Bank & Trust Chk 9591	80,241.50	69,913.29	10,328.21	14.8%
1010.12 · M&T Bank CD (12 mths/3.0%)	130,684.78	130,645.59	39.19	0.0%
1010.25 · Shwab (Ameritrade)	320,356.82	315,304.81	5,052.01	1.6%
1010.50 · Petty Cash	27.00	432.00	-405.00	-93.8%
Total Checking/Savings	1,174,583.45	795,640.52	378,942.93	47.6%
Accounts Receivable				
1200 · Accounts Receivable	158,085.64	176,149.95	-18,064.31	-10.3%
Total Accounts Receivable	158,085.64	176,149.95	-18,064.31	-10.3%
Other Current Assets				
1405 · Allowance of Uncollectible Rec	-119,450.00	-111,775.00	-7,675.00	-6.9%
1410 · Prepaid Expenses				
1410.2 · Prepaid Insurance	8,215.46	7,500.53	714.93	9.5%
1410.3 · Prepaid Event Expense				
1410.33 · Annual Event Prepaid	7,778.70	0.00	7,778.70	100.0%
1410.35 · Investors Breakfast	4,897.61	0.00	4,897.61	100.0%
1410.3 · Prepaid Event Expense - Other	0.00	15,489.54	-15,489.54	-100.0%
Total 1410.3 · Prepaid Event Expense	12,676.31	15,489.54	-2,813.23	-18.2%
1410.4 · Prepaid ABG Expenses	0.00	4,579.10	-4,579.10	-100.0%
Total 1410 · Prepaid Expenses	20,891.77	27,569.17	-6,677.40	-24.2%
Total Other Current Assets	-98,558.23	-84,205.83	-14,352.40	-17.0%
Total Current Assets	1,234,110.86	887,584.64	346,526.22	39.0%
Fixed Assets				
1580.00 · Equipment and Improvement	80,692.17	80,692.17	0.00	0.0%
1710.00 · Accumulated Depreciation	-56,594.20	-52,895.32	-3,698.88	-7.0%
Total Fixed Assets	24,097.97	27,796.85	-3,698.88	-13.3%
Other Assets				
1850 · Right of Use Asset - Leases	98,017.30	140,549.07	-42,531.77	-30.3%
Total Other Assets	98,017.30	140,549.07	-42,531.77	-30.3%
TOTAL ASSETS	1,356,226.13	1,055,930.56	300,295.57	28.4%
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
2000.00 · Accounts Payable	7,875.51	1,918.40	5,957.11	310.5%
Total Accounts Payable	7,875.51	1,918.40	5,957.11	310.5%
Credit Cards				
2010.01 · Orange Bank & Trust CC	11,261.41	7,111.13	4,150.28	58.4%
Total Credit Cards	11,261.41	7,111.13	4,150.28	58.4%
Other Current Liabilities				
2310 · Payroll Liabilities				
2310.08 · Aflac-Cancer Insurance	0.00	18.88	-18.88	-100.0%
2310.09 · Aflac-Short Term Disability	0.00	20.31	-20.31	-100.0%
2310.11 · United Way contributions	0.00	285.00	-285.00	-100.0%
Total 2310 · Payroll Liabilities	0.00	324.19	-324.19	-100.0%
2310.05 · Accrued Expense	9,712.60	16,475.06	-6,762.46	-41.1%
2310.06 · Accrued Payroll	17,004.88	14,439.29	2,565.59	17.8%
2310.10 · Health Insurance - payable	174.97	474.03	-299.06	-63.1%
2400.00 · Deferred Revenue				
2410 · Deferred Revenue - ABG				
2411 · ABG				
2411.02 · ABG-Tickets	3,000.00	0.00	3,000.00	100.0%
Total 2411 · ABG	3,000.00	0.00	3,000.00	100.0%
Total 2410 · Deferred Revenue - ABG	3,000.00	0.00	3,000.00	100.0%
2450 · Deferred Revenue-Annual Dinner				
2450.01 · Annual Dinner-Sponsorship	68,410.70	58,900.00	9,510.70	16.2%
2450.02 · Annual Dinner - Tickets	2,600.00	2,400.00	200.00	8.3%
Total 2450 · Deferred Revenue-Annual Dinner	71,010.70	61,300.00	9,710.70	15.8%
2460 · Deferred Revenue-Investor Break				
2460.01 · Investor Breakfast-Sponsorship	69,050.04	77,500.00	-8,449.96	-10.9%
2460.02 · Investor Breakfast - Tickets	8,325.00	4,725.00	3,600.00	76.2%
Total 2460 · Deferred Revenue-Investor Break	77,375.04	82,225.00	-4,849.96	-5.9%

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10/08/26

Orange County Partnership Inc

Balance Sheet

Accrual Basis

As of September 30, 2026

	Sep 30, 26	Sep 30, 25	\$ Change	% Change
2470 · Deferred Revenue - QPM event	0.00	2,000.00	-2,000.00	-100.0%
Total 2400.00 · Deferred Revenue	151,385.74	145,525.00	5,860.74	4.0%
2605 · Lease Liability - Current Porti	42,205.89	32,351.52	9,854.37	30.5%
Total Other Current Liabilities	220,484.08	209,589.09	10,894.99	5.2%
Total Current Liabilities	239,621.00	218,618.62	21,002.38	9.6%
Long Term Liabilities				
2905 · Lease Liability- Long Term	55,305.55	109,072.68	-53,767.13	-49.3%
Total Long Term Liabilities	55,305.55	109,072.68	-53,767.13	-49.3%
Total Liabilities	294,926.55	327,691.30	-32,764.75	-10.0%
Equity				
3000.00 · Opening Bal Equity	312,952.21	312,952.21	0.00	0.0%
3900.00 · Retained Earnings	435,948.19	255,612.64	180,335.55	70.6%
Net Income	312,399.18	159,674.41	152,724.77	95.7%
Total Equity	1,061,299.58	728,239.26	333,060.32	45.7%
TOTAL LIABILITIES & EQUITY	1,356,226.13	1,055,930.56	300,295.57	28.4%

Orange County Partnership Inc

Profit & Loss

January through September 2026

	Jan - Sep 26	Jan - Sep 25	\$ Change	% Change
Ordinary Income/Expense				
Income				
4000 · Private Investment				
3001.01 · PI - Accountants	18,500.00	12,000.00	6,500.00	54.2%
3001.02 · PI - Advertising/Marktn/PR	2,375.00	4,125.00	-1,750.00	-42.4%
3001.03 · PI - Agriculture	28,500.00	28,500.00	0.00	0.0%
3001.04 · PI - Architects	21,500.00	22,750.00	-1,250.00	-5.5%
3001.05 · PI - Attorneys	54,000.00	50,000.00	4,000.00	8.0%
3001.06 · PI - Breweries & Distilleries	0.00	1,750.00	-1,750.00	-100.0%
3001.07 · PI - Child Care Services	0.00	0.00	0.00	0.0%
3001.08 · PI - Commercial Contractors	242,250.00	273,250.08	-31,000.08	-11.3%
3001.09 · PI - Commercial RE Brokers	28,750.00	20,250.00	8,500.00	42.0%
3001.10 · PI - Commercial Furniture	1,750.00	1,750.00	0.00	0.0%
3001.11 · PI - Communciations	1,750.00	12,000.00	-10,250.00	-85.4%
3001.12 · PI - Construction Assoc.	36,750.00	33,500.00	3,250.00	9.7%
3001.13 · PI - Consulting	2,250.00	6,000.00	-3,750.00	-62.5%
3001.14 · PI - Design Services	1,750.00	1,750.00	0.00	0.0%
3001.15 · PI - Developers	43,750.00	49,750.00	-6,000.00	-12.1%
3001.16 · PI - Distribution	21,750.00	23,500.00	-1,750.00	-7.5%
3001.17 · PI - Education	3,500.00	3,500.00	0.00	0.0%
3001.18 · PI - Employment	625.00	625.00	0.00	0.0%
3001.19 · PI - Energy Services	80,250.00	57,750.00	22,500.00	39.0%
3001.20 · PI - Engineering & Planning	80,000.00	80,000.00	0.00	0.0%
3001.21 · PI - Environmental Services	32,500.00	21,672.80	10,827.20	50.0%
3001.22 · PI - Financial Institutions	50,500.00	57,250.00	-6,750.00	-11.8%
3001.23 · PI - Health/Medical Services	14,250.00	16,000.00	-1,750.00	-10.9%
3001.24 · PI - Heavy Equipment	6,750.00	6,750.00	0.00	0.0%
3001.25 · PI - Hospitality	16,000.00	17,750.00	-1,750.00	-9.9%
3001.27 · PI - Insurance Services	10,250.00	5,750.00	4,500.00	78.3%
3001.28 · PI - IT Services	8,500.00	1,750.00	6,750.00	385.7%
3001.29 · PI - Manufacturers	21,875.00	20,125.00	1,750.00	8.7%
3001.30 · PI - Municipalities	13,525.00	15,275.00	-1,750.00	-11.5%
3001.31 · PI - Office Equipment	5,000.00	1,750.00	3,250.00	185.7%
3001.32 · PI - Retail	1,750.00	1,750.00	0.00	0.0%
3001.33 · PI - Roofing Services	1,750.00	1,750.00	0.00	0.0%
3001.34 · PI - Security Services	0.00	8,500.00	-8,500.00	-100.0%
3001.36 · PI - Water Treatment Services	17,500.00	19,250.00	-1,750.00	-9.1%
Total 4000 · Private Investment	870,150.00	878,072.88	-7,922.88	-0.9%
4010 · ABG Members	0.00	6,550.00	-6,550.00	-100.0%
4035 · Advertising				
4035.2 · Web Site Banner Ads	400.00	0.00	400.00	100.0%
Total 4035 · Advertising	400.00	0.00	400.00	100.0%
4040 · Event Income				
4022 · Alliance for Balanced Growth				
3022.10 · AllianceEvent Sponsorship				
3022.14 · ABG Sponsorship - Winter	0.00	11,000.00	-11,000.00	-100.0%
3022.10 · AllianceEvent Sponsorship - Other	10,000.00	0.00	10,000.00	100.0%
Total 3022.10 · AllianceEvent Sponsorship	10,000.00	11,000.00	-1,000.00	-9.1%
3022.30 · AGB Ticket				
3022.34 · ABG Tickets - Winter	0.00	8,135.00	-8,135.00	-100.0%
3022.30 · AGB Ticket - Other	3,975.00	0.00	3,975.00	100.0%
Total 3022.30 · AGB Ticket	3,975.00	8,135.00	-4,160.00	-51.1%
Total 4022 · Alliance for Balanced Growth	13,975.00	19,135.00	-5,160.00	-27.0%
4041 · QPM				
4041.1 · QPM Sponsorship	13,800.00	8,300.00	5,500.00	66.3%
Total 4041 · QPM	13,800.00	8,300.00	5,500.00	66.3%
4042 · Investor Breakfast				
3042.02 · Investor Breakfast Tickets	0.00	-75.00	75.00	100.0%
Total 4042 · Investor Breakfast	0.00	-75.00	75.00	100.0%
4044 · MVP Breakfast				
3044.1 · Tickets	9,300.00	27,975.00	-18,675.00	-66.8%
3044.2 · Sponsorship	72,200.00	103,450.00	-31,250.00	-30.2%
Total 4044 · MVP Breakfast	81,500.00	131,425.00	-49,925.00	-38.0%
4045 · Annual Dinner Income				
3046 · Tickets	-100.00	-600.00	500.00	83.3%
Total 4045 · Annual Dinner Income	-100.00	-600.00	500.00	83.3%
4049 · Golf Classic				
3049.01 · Golf Event - Sponsorship Income	182,300.00	175,850.00	6,450.00	3.7%
3049.02 · Golf Event - Ticket Income	22,400.00	18,050.00	4,350.00	24.1%
4049 · Golf Classic - Other	4,135.00	5,000.00	-865.00	-17.3%
Total 4049 · Golf Classic	208,835.00	198,900.00	9,935.00	5.0%
Total 4040 · Event Income	318,010.00	357,085.00	-39,075.00	-10.9%

Orange County Partnership Inc

Profit & Loss

January through September 2026

	Jan - Sep 26	Jan - Sep 25	\$ Change	% Change
4050 · Interest	370.71	149.76	220.95	147.5%
4085 · Uncollectible Revenue	-116,200.00	-111,283.37	-4,916.63	-4.4%
Total Income	1,072,730.71	1,130,574.27	-57,843.56	-5.1%
Gross Profit	1,072,730.71	1,130,574.27	-57,843.56	-5.1%
Expense				
6000 · Personnel				
6110 · Gross Payroll				
6110 · Gross Payroll - Other	366,248.50	502,450.87	-136,202.37	-27.1%
Total 6110 · Gross Payroll	366,248.50	502,450.87	-136,202.37	-27.1%
6200 · Worker's Comp & Disability				
6210 · Workers' Comp	1,124.22	2,065.89	-941.67	-45.6%
6240 · Disability	79.55	-2,728.38	2,807.93	102.9%
Total 6200 · Worker's Comp & Disability	1,203.77	-662.49	1,866.26	281.7%
6300 · Benefits (Pension & Medical)				
6330 · Medical	16,219.54	14,020.13	2,199.41	15.7%
6336 · Benefit Admin Fee	4,975.00	0.00	4,975.00	100.0%
9003.31 · CEO's Life Insurance Policy	48.24	0.00	48.24	100.0%
9320 · Pension	24,334.79	25,834.19	-1,499.40	-5.8%
Total 6300 · Benefits (Pension & Medical)	45,577.57	39,854.32	5,723.25	14.4%
6400 · Tax				
6410 · FICA SS/Medicare	27,035.93	37,489.79	-10,453.86	-27.9%
6420 · SUI				
9430 · Re-employment NYS	65.99	57.57	8.42	14.6%
6420 · SUI - Other	1,430.02	1,555.15	-125.13	-8.1%
Total 6420 · SUI	1,496.01	1,612.72	-116.71	-7.2%
6440 · FUTA	209.99	567.00	-357.01	-63.0%
Total 6400 · Tax	28,741.93	39,669.51	-10,927.58	-27.6%
Total 6000 · Personnel	441,771.77	581,312.21	-139,540.44	-24.0%
6500 · Business Development				
6510 · Public Relations				
6514 · Event Tickets & Memberships	3,462.58	1,532.81	1,929.77	125.9%
Total 6510 · Public Relations	3,462.58	1,532.81	1,929.77	125.9%
6520 · External Marketing				
6525 · Marketing				
6525 · Marketing - Other	7,646.95	0.00	7,646.95	100.0%
Total 6525 · Marketing	7,646.95	0.00	7,646.95	100.0%
6528 · Advertising	4,950.00	0.00	4,950.00	100.0%
Total 6520 · External Marketing	12,596.95	0.00	12,596.95	100.0%
6530 · Internal Mktg				
6532 · Advertising	0.00	1,525.35	-1,525.35	-100.0%
6533 · Design	0.00	1,275.09	-1,275.09	-100.0%
6530 · Internal Mktg - Other	3,303.23	0.00	3,303.23	100.0%
Total 6530 · Internal Mktg	3,303.23	2,800.44	502.79	18.0%
6540 · Special Projects	4,294.00	0.00	4,294.00	100.0%
6550 · Training	0.00	1,700.00	-1,700.00	-100.0%
6560 · Conferences				
6561 · Trade Shows				
6561 · Trade Shows - Other	0.00	482.82	-482.82	-100.0%
Total 6561 · Trade Shows	0.00	482.82	-482.82	-100.0%
6562 · Conferences	0.00	11,998.42	-11,998.42	-100.0%
6563 · Membership Fees	0.00	6,149.01	-6,149.01	-100.0%
6560 · Conferences - Other	21,482.01	0.00	21,482.01	100.0%
Total 6560 · Conferences	21,482.01	18,630.25	2,851.76	15.3%
6570 · Mileage & Tolls	3,466.52	2,498.58	967.94	38.7%
6580 · Travel & Meals				
6581 · Meals	6,751.26	8,914.68	-2,163.42	-24.3%
6582 · Travel	0.00	2,974.27	-2,974.27	-100.0%
Total 6580 · Travel & Meals	6,751.26	11,888.95	-5,137.69	-43.2%

Orange County Partnership Inc

Profit & Loss

January through September 2026

	Jan - Sep 26	Jan - Sep 25	\$ Change	% Change
6590 · Auto				
9071 · Fuel	2,570.55	1,944.94	625.61	32.2%
9072 · Insurance	2,383.51	4,455.81	-2,072.30	-46.5%
9073 · Auto	0.00	272.59	-272.59	-100.0%
9075 · Service	451.25	1,126.00	-674.75	-59.9%
9076 · Tolls	201.84	75.00	126.84	169.1%
9077 · Auto Lease	6,821.94	1,910.68	4,911.26	257.0%
Total 6590 · Auto	12,429.09	9,785.02	2,644.07	27.0%
Total 6500 · Business Development	67,785.64	48,836.05	18,949.59	38.8%
6525.5 · Design				
6525.5 · Design - Other	0.00	7,150.00	-7,150.00	-100.0%
Total 6525.5 · Design	0.00	7,150.00	-7,150.00	-100.0%
7000 · General Administration				
7100 · Professional Services				
7105 · Attorney				
7105 · Attorney - Other	3,853.50	53,054.50	-49,201.00	-92.7%
Total 7105 · Attorney	3,853.50	53,054.50	-49,201.00	-92.7%
7120 · Bookkeeping	9,620.00	10,345.00	-725.00	-7.0%
7140 · Live Stream	2,660.00	0.00	2,660.00	100.0%
7160 · Temporary services				
7164 · 9000.42 Marketing Intern	0.00	2,545.00	-2,545.00	-100.0%
Total 7160 · Temporary services	0.00	2,545.00	-2,545.00	-100.0%
7180 · Personnel Search	0.00	361.60	-361.60	-100.0%
7190 · Audit	9,975.06	9,975.06	0.00	0.0%
Total 7100 · Professional Services	26,108.56	76,281.16	-50,172.60	-65.8%
7200 · Office Expense				
7213 · Office Supplies	11,643.08	12,922.95	-1,279.87	-9.9%
7214 · Postage	121.68	0.00	121.68	100.0%
7215 · Printing	0.00	170.67	-170.67	-100.0%
7216 · Subscriptions	6,491.67	5,727.59	764.08	13.3%
7217 · Telephone/Internet	8,082.69	8,134.71	-52.02	-0.6%
7219 · Copier Maintenance	5,862.28	5,802.57	59.71	1.0%
7220 · Telephone Reimbursement	1,250.00	1,400.00	-150.00	-10.7%
7225 · Bank Charges	99.00	0.73	98.27	13,461.6%
7230 · Office Cleaning	0.00	675.00	-675.00	-100.0%
7235 · Lease Expense (Rent)	28,716.49	27,949.47	767.02	2.7%
7245 · IT & Computer Purchases	13,312.74	18,303.61	-4,990.87	-27.3%
Total 7200 · Office Expense	75,579.63	81,087.30	-5,507.67	-6.8%
7300 · Insurance				
7310 · 401K Fidelity Bond	132.75	118.00	14.75	12.5%
7320 · Professional Liability	1,912.59	1,978.00	-65.41	-3.3%
7330 · Business Owners Policy	823.50	1,763.26	-939.76	-53.3%
Total 7300 · Insurance	2,868.84	3,859.26	-990.42	-25.7%
7400 · Fees				
7410 · Bisys Pension Fees	3,931.27	3,020.00	911.27	30.2%
7420 · Payroll Fees	2,368.30	2,625.25	-256.95	-9.8%
7430 · CC Merchant Transaction Fees	6,308.79	5,725.19	583.60	10.2%
7400 · Fees - Other	0.00	350.00	-350.00	-100.0%
Total 7400 · Fees	12,608.36	11,720.44	887.92	7.6%
Total 7000 · General Administration	117,165.39	172,948.16	-55,782.77	-32.3%
7500 · Events				
7560 · Golf Classic				
7561 · Consultants	2,000.00	2,000.00	0.00	0.0%
7562 · Event Supplies	28,763.36	32,498.18	-3,734.82	-11.5%
7563 · Marketing/Design & Printing	0.00	12.99	-12.99	-100.0%
7564 · Catering/Food	46,204.51	37,684.29	8,520.22	22.6%
Total 7560 · Golf Classic	76,967.87	72,195.46	4,772.41	6.6%
7570 · Investor Breakfast				
7571 · Consultants	9,943.00	0.00	9,943.00	100.0%
7573 · Marketing/ Design & Printing	500.00	0.00	500.00	100.0%
7574 · Catering/Food	541.56	0.00	541.56	100.0%
Total 7570 · Investor Breakfast	10,984.56	0.00	10,984.56	100.0%
7580 · MVP Breakfast				
7581 · Consultants	11,544.00	11,478.00	66.00	0.6%
7582 · Event Supplies	4,152.74	1,038.68	3,114.06	299.8%
7583 · Marketing/Design & Printing	0.00	4,768.13	-4,768.13	-100.0%
7585 · Catering/Food	16,848.81	42,859.16	-26,010.35	-60.7%
Total 7580 · MVP Breakfast	32,545.55	60,143.97	-27,598.42	-45.9%
7590 · Quarterly Project Meetings	1,143.73	300.00	843.73	281.2%

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Accrual Basis

Orange County Partnership Inc

Profit & Loss

January through September 2026

	Jan - Sep 26	Jan - Sep 25	\$ Change	% Change
7600 · Alliance Expenses				
7630 · Alliance Event Expense				
7631 · ABG Consultants	0.00	9,331.50	-9,331.50	-100.0%
7632 · ABG Event Supplies	11,713.15	7,163.28	4,549.87	63.5%
7630 · Alliance Event Expense - Other	0.00	3,197.26	-3,197.26	-100.0%
Total 7630 · Alliance Event Expense	11,713.15	19,692.04	-7,978.89	-40.5%
Total 7600 · Alliance Expenses	11,713.15	19,692.04	-7,978.89	-40.5%
Total 7500 · Events	133,354.86	152,331.47	-18,976.61	-12.5%
7800 · Miscellaneous				
7810 · Gifts	305.70	310.86	-5.16	-1.7%
7820 · Donations / Contributions	117.50	115.00	2.50	2.2%
Total 7800 · Miscellaneous	423.20	425.86	-2.66	-0.6%
8000 · Depreciation Expense	2,774.16	8,653.12	-5,878.96	-67.9%
9200 · Interest Expense				
9210 · Interest Exp-Auto	0.00	26.36	-26.36	-100.0%
Total 9200 · Interest Expense	0.00	26.36	-26.36	-100.0%
9550 · Loss on Disposal	0.00	8,818.35	-8,818.35	-100.0%
Total Expense	763,275.02	980,501.58	-217,226.56	-22.2%
Net Ordinary Income	309,455.69	150,072.69	159,383.00	106.2%
Other Income/Expense				
Other Income				
9900 · Unrealiz Gain(Loss) Invest	-3,362.19	2,274.79	-5,636.98	-247.8%
9950 · Investment Income	8,105.75	9,071.20	-965.45	-10.6%
Total Other Income	4,743.56	11,345.99	-6,602.43	-58.2%
Other Expense				
9500 · Investment Fee	1,800.07	1,744.27	55.80	3.2%
Total Other Expense	1,800.07	1,744.27	55.80	3.2%
Net Other Income	2,943.49	9,601.72	-6,658.23	-69.3%
Net Income	312,399.18	159,674.41	152,724.77	95.7%

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Accrual Basis

Orange County Partnership Inc

Profit & Loss

September 2026

	Sep 26	Sep 25	\$ Change	% Change
Ordinary Income/Expense				
Income				
4000 · Private Investment				
3001.08 · PI - Commercial Contractors	0.00	-1,750.00	1,750.00	100.0%
3001.11 · PI - Communciations	0.00	-1,750.00	1,750.00	100.0%
3001.13 · PI - Consulting	0.00	1,750.00	-1,750.00	-100.0%
3001.15 · PI - Developers	0.00	1,750.00	-1,750.00	-100.0%
3001.19 · PI - Energy Services	6,750.00	0.00	6,750.00	100.0%
3001.25 · PI - Hospitality	0.00	0.00	0.00	0.0%
Total 4000 · Private Investment	6,750.00	0.00	6,750.00	100.0%
4040 · Event Income				
4022 · Alliance for Balanced Growth				
3022.10 · AllianceEvent Sponsorship				
3022.14 · ABG Sponsorship - Winter	0.00	5,000.00	-5,000.00	-100.0%
Total 3022.10 · AllianceEvent Sponsorship	0.00	5,000.00	-5,000.00	-100.0%
3022.30 · AGB Ticket				
3022.34 · ABG Tickets - Winter	0.00	4,000.00	-4,000.00	-100.0%
3022.30 · AGB Ticket - Other	-75.00	0.00	-75.00	-100.0%
Total 3022.30 · AGB Ticket	-75.00	4,000.00	-4,075.00	-101.9%
Total 4022 · Alliance for Balanced Growth	-75.00	9,000.00	-9,075.00	-100.8%
4041 · QPM				
4041.1 · QPM Sponsorship	6,000.00	0.00	6,000.00	100.0%
Total 4041 · QPM	6,000.00	0.00	6,000.00	100.0%
4044 · MVP Breakfast				
3044.2 · Sponsorship	0.00	-1,500.00	1,500.00	100.0%
Total 4044 · MVP Breakfast	0.00	-1,500.00	1,500.00	100.0%
Total 4040 · Event Income	5,925.00	7,500.00	-1,575.00	-21.0%
4050 · Interest	50.88	22.12	28.76	130.0%
4085 · Uncollectible Revenue	82,250.00	-54,625.00	136,875.00	250.6%
Total Income	94,975.88	-47,102.88	142,078.76	301.6%
Gross Profit	94,975.88	-47,102.88	142,078.76	301.6%
Expense				
6000 · Personnel				
6110 · Gross Payroll				
6110 · Gross Payroll - Other	40,705.78	39,891.94	813.84	2.0%
Total 6110 · Gross Payroll	40,705.78	39,891.94	813.84	2.0%
6200 · Worker's Comp & Disability				
6210 · Workers' Comp	142.58	636.35	-493.77	-77.6%
6240 · Disability	60.54	-1,897.72	1,958.26	103.2%
Total 6200 · Worker's Comp & Disability	203.12	-1,261.37	1,464.49	116.1%
6300 · Benefits (Pension & Medical)				
6330 · Medical	1,764.60	1,102.72	661.88	60.0%
6336 · Benefit Admin Fee	530.00	0.00	530.00	100.0%
9003.31 · CEO's Life Insurance Policy	5.36	0.00	5.36	100.0%
9320 · Pension	3,052.95	228.72	2,824.23	1,234.8%
Total 6300 · Benefits (Pension & Medical)	5,352.91	1,331.44	4,021.47	302.0%
6400 · Tax				
6410 · FICA SS/Medicare	3,004.79	2,972.77	32.02	1.1%
6420 · SUI				
9430 · Re-employment NYS	0.00	0.00	0.00	0.0%
6420 · SUI - Other	0.00	0.00	0.00	0.0%
Total 6420 · SUI	0.00	0.00	0.00	0.0%
6440 · FUTA	0.00	0.00	0.00	0.0%
Total 6400 · Tax	3,004.79	2,972.77	32.02	1.1%
Total 6000 · Personnel	49,266.60	42,934.78	6,331.82	14.8%

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Accrual Basis

Orange County Partnership Inc

Profit & Loss

September 2026

	Sep 26	Sep 25	\$ Change	% Change
6500 · Business Development				
6510 · Public Relations				
6514 · Event Tickets & Memberships	697.00	294.96	402.04	136.3%
Total 6510 · Public Relations	697.00	294.96	402.04	136.3%
6520 · External Marketing				
6525 · Marketing				
6525 · Marketing - Other	650.00	0.00	650.00	100.0%
Total 6525 · Marketing	650.00	0.00	650.00	100.0%
Total 6520 · External Marketing	650.00	0.00	650.00	100.0%
6530 · Internal Mkting				
6532 · Advertising	0.00	179.75	-179.75	-100.0%
6533 · Design	0.00	111.99	-111.99	-100.0%
6530 · Internal Mkting - Other	419.59	0.00	419.59	100.0%
Total 6530 · Internal Mkting	419.59	291.74	127.85	43.8%
6560 · Conferences				
6562 · Conferences	0.00	3,000.00	-3,000.00	-100.0%
6563 · Membership Fees	0.00	60.00	-60.00	-100.0%
6560 · Conferences - Other	5,612.85	0.00	5,612.85	100.0%
Total 6560 · Conferences	5,612.85	3,060.00	2,552.85	83.4%
6570 · Mileage & Tolls	540.03	320.02	220.01	68.8%
6580 · Travel & Meals				
6581 · Meals	636.81	123.30	513.51	416.5%
Total 6580 · Travel & Meals	636.81	123.30	513.51	416.5%
6590 · Auto				
9071 · Fuel	364.99	248.95	116.04	46.6%
9072 · Insurance	344.17	1,391.73	-1,047.56	-75.3%
9076 · Tolls	0.00	25.00	-25.00	-100.0%
9077 · Auto Lease	756.59	756.59	0.00	0.0%
Total 6590 · Auto	1,465.75	2,422.27	-956.52	-39.5%
Total 6500 · Business Development	10,022.03	6,512.29	3,509.74	53.9%
6525.5 · Design				
6525.5 · Design - Other	0.00	900.00	-900.00	-100.0%
Total 6525.5 · Design	0.00	900.00	-900.00	-100.0%
7000 · General Administration				
7100 · Professional Services				
7120 · Bookkeeping	1,040.00	1,105.00	-65.00	-5.9%
7140 · Live Stream	560.00	0.00	560.00	100.0%
7160 · Temporary services				
7164 · 9000.42 Marketing Intern	0.00	450.00	-450.00	-100.0%
Total 7160 · Temporary services	0.00	450.00	-450.00	-100.0%
7190 · Audit	1,108.34	1,108.34	0.00	0.0%
Total 7100 · Professional Services	2,708.34	2,663.34	45.00	1.7%
7200 · Office Expense				
7213 · Office Supplies	669.35	756.31	-86.96	-11.5%
7214 · Postage	101.68	0.00	101.68	100.0%
7216 · Subscriptions	498.23	626.64	-128.41	-20.5%
7217 · Telephone/Internet	1,020.60	870.26	150.34	17.3%
7219 · Copier Maintenance	587.57	648.02	-60.45	-9.3%
7220 · Telephone Reimbursement	100.00	100.00	0.00	0.0%
7230 · Office Cleaning	0.00	75.00	-75.00	-100.0%
7235 · Lease Expense (Rent)	3,190.61	3,230.11	-39.50	-1.2%
7245 · IT & Computer Purchases	1,883.26	1,500.55	382.71	25.5%
Total 7200 · Office Expense	8,051.30	7,806.89	244.41	3.1%
7300 · Insurance				
7310 · 401K Fidelity Bond	14.75	14.75	0.00	0.0%
7320 · Professional Liability	212.51	408.64	-196.13	-48.0%
7330 · Business Owners Policy	91.50	191.00	-99.50	-52.1%
Total 7300 · Insurance	318.76	614.39	-295.63	-48.1%

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Accrual Basis

Orange County Partnership Inc

Profit & Loss

September 2026

	Sep 26	Sep 25	\$ Change	% Change
7400 · Fees				
7420 · Payroll Fees	191.00	233.35	-42.35	-18.2%
7430 · CC Merchant Transaction Fees	11.44	449.49	-438.05	-97.5%
Total 7400 · Fees	202.44	682.84	-480.40	-70.4%
Total 7000 · General Administration	11,280.84	11,767.46	-486.62	-4.1%
7500 · Events				
7560 · Golf Classic				
7562 · Event Supplies	0.00	50.00	-50.00	-100.0%
Total 7560 · Golf Classic	0.00	50.00	-50.00	-100.0%
7570 · Investor Breakfast				
7571 · Consultants	9,943.00	0.00	9,943.00	100.0%
7573 · Marketing/ Design & Printing	500.00	0.00	500.00	100.0%
7574 · Catering/Food	541.56	0.00	541.56	100.0%
Total 7570 · Investor Breakfast	10,984.56	0.00	10,984.56	100.0%
7590 · Quarterly Project Meetings	871.26	0.00	871.26	100.0%
7600 · Alliance Expenses				
7630 · Alliance Event Expense				
7631 · ABG Consultants	0.00	9,266.85	-9,266.85	-100.0%
7630 · Alliance Event Expense - Other	0.00	3,197.26	-3,197.26	-100.0%
Total 7630 · Alliance Event Expense	0.00	12,464.11	-12,464.11	-100.0%
Total 7600 · Alliance Expenses	0.00	12,464.11	-12,464.11	-100.0%
Total 7500 · Events	11,855.82	12,514.11	-658.29	-5.3%
8000 · Depreciation Expense	308.24	308.24	0.00	0.0%
Total Expense	82,733.53	74,936.88	7,796.65	10.4%
Net Ordinary Income	12,242.35	-122,039.76	134,282.11	110.0%
Other Income/Expense				
Other Income				
9900 · Unrealiz Gain(Loss) Invest	-2,171.43	277.72	-2,449.15	-881.9%
9950 · Investment Income	695.90	1,355.74	-659.84	-48.7%
Total Other Income	-1,475.53	1,633.46	-3,108.99	-190.3%
Other Expense				
9500 · Investment Fee	205.13	199.93	5.20	2.6%
Total Other Expense	205.13	199.93	5.20	2.6%
Net Other Income	-1,680.66	1,433.53	-3,114.19	-217.2%
Net Income	10,561.69	-120,606.23	131,167.92	108.8%

Orange County Partnership
Profit & Loss Budget vs. Actual
July - September 2026

3rd Quarter

	July 2026	Budget	\$ Over Budget	Aug 2026	Budget	\$ Over Budget	Sept 2026	Budget	\$ Over Budget
3001 - Private Investment	(8,750)		(8,750)	(1,750)		(1,750)	6,750		6,750
3022 - Alliance for Balanced Growth			-	-		-			-
3022.2 - Alliance Membership			-			-			-
3035 - Advertising			-	400		400			-
3040 - Event Income	(175)		(175)	7,550	4,000	3,550	5,925	6,000	(75)
3050 - Interest	49	327	(278)	49	327	(278)	51	326	(275)
3085 - Uncollectible Revenue	19,800	(833)	20,633	(178,825)	(833)	(177,992)	82,250	(833)	83,083
Total Income	10,924	(506)	11,430	(172,576)	3,494	(176,070)	94,976	5,493	89,483
Expense									
Depreciation Expense	308	308	0	308	308	0	308	308	0
Personnel	51,281	58,000	(6,719)	47,165	58,000	(10,835)	49,267	58,000	(8,733)
Business Development	3,086	6,800	(3,714)	8,649	6,800	1,849	10,022	6,800	3,222
General Administration	11,281	13,169	(1,889)	12,816	13,169	(353)	11,281	13,169	(1,888)
Legal Expense	-	2,917	(2,917)		2,917	(2,917)		2,917	(2,917)
Events	-	-	-	6,249	4,000	2,249	871	1,000	(129)
Alliance Expenses	-	-	-			-			-
Miscellaneous	-	50	(50)		50	(50)	-	50	(50)
Interest Expense		3	(3)		3	(3)		4	(4)
Total Expense	65,956	81,247	(15,291)	75,188	85,247	(10,059)	71,749	82,248	(10,499)
Net Ordinary Income	(55,032)	(81,753)	26,721	(247,764)	(81,753)	(166,011)	23,227	(76,755)	99,982
Other Income Gain/Loss	(1,214)	1,167	(2,381)	173	1,167	(994)	(2,171)	1,166	(3,337)
Other Income Investment Income	736	(208)	944	1,653	(208)	1,861	696	(209)	905
Other Expense-Investment Fee	198		198	204		204	205		205
Net Income	(55,708)	(80,794)	25,086	(246,142)	(80,794)	(165,348)	21,546	(75,798)	97,344

Quarter to Date		
July- Sept 26	Budget	\$ Over Budget
(3,750)	-	(3,750)
-	-	-
-	-	-
400	-	400
13,300	10,000	3,300
148	980	(832)
(76,775)	(2,499)	-
(66,677)	8,481	(75,158)
925	924	1
147,713	174,000	(26,287)
21,758	20,400	1,358
35,377	39,507	(4,130)
-	8,751	(8,751)
7,120	5,000	2,120
-	-	-
-	150	(150)
-	10	(10)
212,893	248,742	(35,849)
(279,570)	(240,261)	(39,309)
(3,212)		(3,212)
3,086	(625)	3,711
607	-	607
(280,303)	(240,886)	(39,417)

Year to Date		
Jan - Sep 26	Budget	\$ Over Budget
870,150	750,000	120,150
4,000	-	4,000
-	-	-
400	-	400
314,010	301,800	12,210
371	2,941	(2,570)
(116,200)	(7,499)	(108,701)
1,072,731	1,047,242	25,488
2,774	2,772	2
441,772	522,000	(80,228)
70,923	61,200	9,723
113,290	118,521	(5,231)
3,854	26,253	(22,400)
113,920	104,300	9,620
5,464	-	5,464
294	450	(156)
-	30	(30)
752,289	835,526	(83,237)
320,441	211,716	108,725
(3,212)	-	(3,212)
7,956	6,375	1,581
1,800	1,250	550
323,385	216,841	106,543

	A	B	C	D	E	F
1	ORANGE COUNTY PARTNERSHIP 2027 PROPOSED BUDGET					
2		Draft Budget 2026		Draft Budget 2027		
3		Presented October '25	2026 YTD	Presented September '26	Notes	
4	Private Investment	750,000.00	866,900.00	775,000.00	The draft budget assumes a conservative 3% increase in private investment given market volatility and discretionary investment commitments.	
5	Event Income	565,000.00	315,085.00	565,000.00	The draft budget assumes no increase in event income given space limitations and growth ceiling.	
6	Interest	3,919.00	371.00	-	Represents interest income on M&T CD.	
7	Uncollectible Revenue	(10,000.00)	(116,200.00)	-	Reflects the estimated loss in private investment, offset by the anticipated gains in new private investment.	
8	Total Income	1,308,919.00	1,066,156.00	1,340,000.00		
9	Personnel (including benefits)	725,000.00	448,290.00	725,000.00	The draft budget assumes no increase in current staffing levels while maintaining flexibility to expand personnel as needed. It also accounts for annual salary increases and additional compensation.	
10	Business Development	81,600.00	69,539.00	95,650.00	Represents sum total of tradeshow/memberships, public relations-event tickets, mileage & tolls, training/personnel search, travel & entertainment, marketing/design, advertising/marketing and auto.	
11	Public Relations	4,600.00	3,462.00	4,500.00	The draft budget reflects projected expenses based on year-to-date actuals.	
					Represents cost associated with editorial content, LinkedIn posts and sponsorships/advertising.	
12	External Marketing	8,300.00	12,597.00	15,000.00	The draft budget increase reflects projected participation in sponsorships and higher print advertising expenses.	
					Represents costs associated with marketing software.	
13	Internal Marketing	3,000.00	4,235.00	4,500.00	The draft budget reflects projected expenses based on year-to-date actuals.	
14	Conferences & Travel	39,950.00	25,776.00	39,950.00	The draft budget assumes no increase in tradeshow/memberships while continuing to allow for engagement and support.	
15	Meals	14,250.00	6,751.00	10,000.00	The draft budget reflects a decrease in meal expenses due to the reclassification of conference-related meals, distinguishing them from meals associated with client meetings.	
16	Mileage & Tolls	2,300.00	3,467.00	4,000.00	The draft budget increase represents expense reimbursement to staff for continued investor engagement and related support.	
17	Auto	9,200.00	13,251.00	17,700.00	The draft budget increase reflects the company vehicle lease, as well as the inclusion of fuel, insurance, and maintenance costs that were not previously accounted for in this budget line.	
18	General Administration	193,024.00	125,611.00	147,500.00	Represents sum total of contract services, bank charges/cc charges, office equipment lease, computer services/purchases, office supplies, subscriptions, payroll fees/pension fees, insurance and rent.	
					Represents attorney, bookkeeping, audit, live streaming services and other contract-related expenses.	
19	Professional Services	44,000.00	26,108.00	30,000.00	The draft budget assumes a decrease in contract services expenses.	
20	Legal Fees	35,000.00		-	Legal Fees have been consolidated into the Professional Services line item.	
21	Office Supplies	35,000.00	29,138.00	35,000.00	The draft budget assumes no increase in office supplies expenses.	
22	Office Equipment lease	6,500.00	6,505.00	6,500.00	The draft budget assumes no increase in office equipment lease expenses.	
23	Bank Charges/CC Transaction Fees	4,000.00	6,409.00	7,000.00	The draft budget increase represents an incline in payments received via credit card transactions.	
24	Rent	37,524.00	34,970.00	38,000.00	The draft budget reflects an increase in monthly rent from \$3,127 in 2026 to \$3,166 in 2027.	
25	Computer Services/Purchases	20,000.00	13,313.00	20,000.00	The draft budget assumes no increase in computer services/purchases.	
26	Insurance	4,000.00	2,869.00	4,000.00	The draft budget assumes no increase in insurance expenses.	
27	Payroll Fees/Pension Fees	7,000.00	6,299.00	7,000.00	The draft budget assumes no increase in payroll fees/pension fees.	
28	Events	218,000.00	150,303.00	276,500.00	The draft budget increase reflects rising costs for event venues, A/V services, and other event-related expenses.	
29	Miscellaneous	600.00	423.00	600.00	The draft budget assumes no increase in miscellaneous expenses.	
30	Depreciation	3,700.00	2,466.00	3,700.00	The draft budget assumes no increase in depreciation.	
31	Total Expenses	1,221,924.00	796,632.00	1,248,950.00		
32						
33	Net Ordinary Income	86,995.00	269,524.00	91,050.00		