

2016 ANNUAL REPORT



LOOKING BACK ON SUCCESS, HOLDING THE KEY TO THE FUTURE.

Celebrating 30 Years

FORMULA FOR SUCCESS

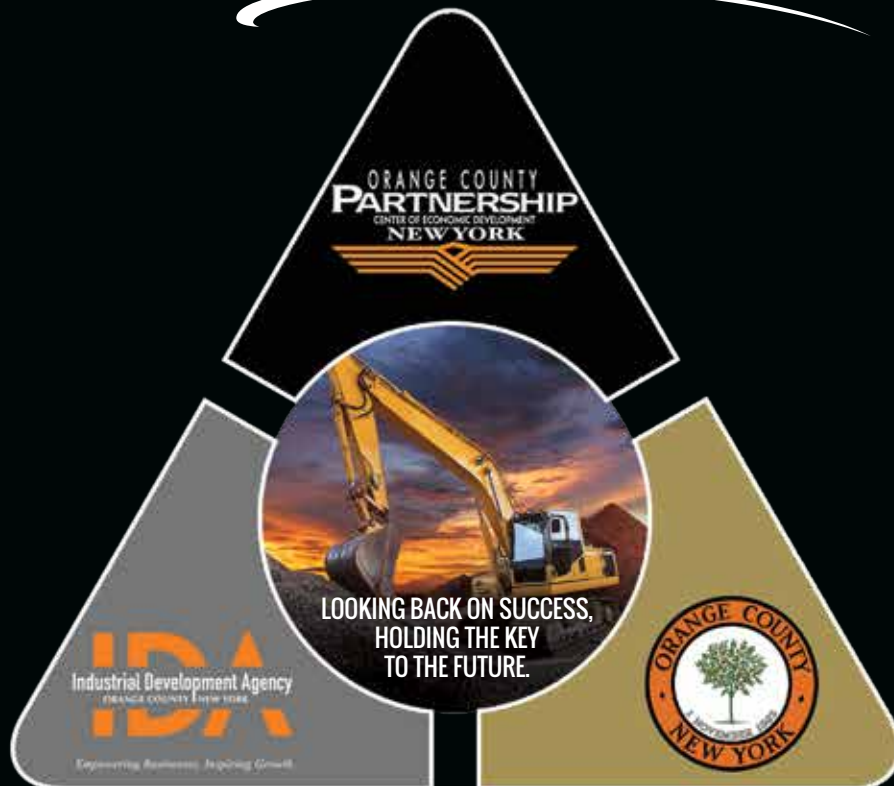
Over Three Decades

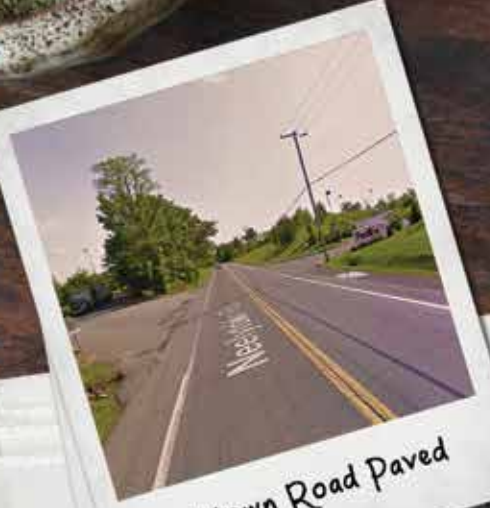
This year, we celebrate thirty years of economic excellence because the Orange County Partnership has fulfilled its core mission to market the county to attract new companies and help them thrive and grow. Over the years, the Partnership has expanded its mission by championing innovative initiatives such as the Orange County IDA Shovel-Ready Program and urban revitalization efforts, all designed to stimulate growth and strengthen local business opportunities. This report documents the breadth of our attraction and expansion efforts realized with the support of our strategic partners, elected officials and business leaders. In particular, we recognize the incredible support from the County Executive, the Orange County Legislature and the Orange County Industrial Development Agency.

Because of the extraordinary working relationship between the Partnership and the County Executive, a campaign promise to create 1,000 new jobs in 1,000 days was realized. The Industrial Development Agency has reinvented the Accelerator as a magnet for manufacturing start-ups while continuing to develop pioneering incentive programs and expanding our “shovel-ready” portfolio.

Thirty years of innovation and collaboration has fueled this decades-long record of continued economic growth. We have every reason to celebrate.

One Team. One Dream.





Neelytown Road Paved



Orange County, New York
Home to 29 Industrial Parks



Orange Regional Medical Center
1st Hospital Built
in NYS in 25 Years

Orange County Partnership

Volume 30

Since 1986

30 YEARS OF BREAKING NEWS

In 1984, then County Executive, Lou Heimbach appreciated the potential of Orange County and realized that it lacked a cohesive economic development plan to...

There was a vision for a comprehensive economic development plan that would be void of politics and managed by a new, independent organization that would market the entire county. He invited a group of prominent business leaders with the for this new p in the group and William

He also realized that "buy-in" from the business community was a must if this new organization was to succeed. If the team Lou Heimbach was able to persuade the business community to invest in this new venture, he was certain he could get the County Legislature and the Orange County IDA to match the private dollars. The strategy worked, the business community...

With a framework in place and operating dollars secured, the Orange County Economic Development Corporation (dba Orange County Partnership) was incorporated in 1985.

The next order of business was to find the right person to lead the Partnership. In the spring of 1986, Tom DeWilde from Peachtree, Georgia, was chosen as President of the Partnership. Unfortunately, several other potential leaders were returned. Fortunately, Tom DeWilde's leadership, with the support of the Partnership's board members, has followed...



Interstate 84 Allows Tandem Trucking



International Destination
Woodbury Common Premium
Outlets Expanded



Stewart International Airport
Acquired by Port Authority of NY&NJ



2016 BOARD OF DIRECTORS

Leaders Making A Difference



Alan Marks
IMMEDIATE PAST CHAIR



Thomas Kennedy
SECRETARY



Robert Kaehler
TREASURER



Dominic Cordisco
CHAIRMAN



James P. Smith
MEMBER AT LARGE



Doug Sansted
VICE CHAIR



Alan Seidman
MEMBER AT LARGE

Robert Armistead
Dennis Barnett
Scott Batulis
Hon. L. Stephen Brescia
Anthony Campagiorni
Timothy Cawley
Melissa Cobuzzi

Jeffrey D. Crist
Joan Cusack-McGuirk
Austin DuBois
Michael Gilfeather
Charles Graham
Edmond Harrison
Robert Hatfield

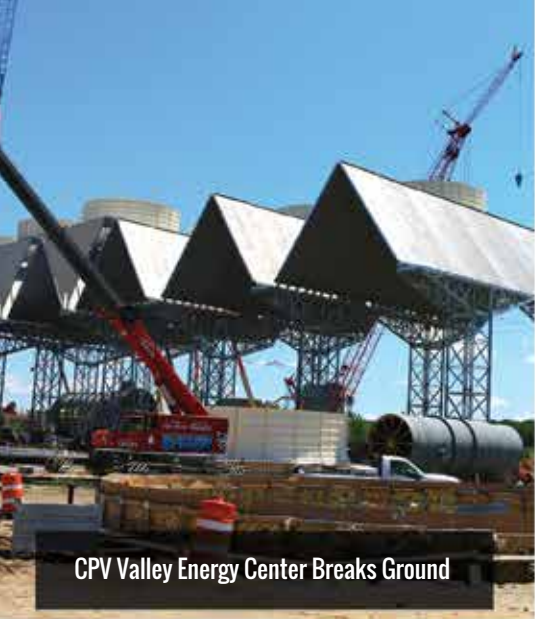
Jonah Mandelbaum
Elias Muhlrud
Hon. Steven M. Neuhaus
M. Justin Rider
Mark Wienberg
Derrick Wynkoop
Dr. Kristine Young

Directors Emeritus:

Donna Cornell
Robert Hannan
Louis Heimbach
Woody Levitan

David MacFarland
Ralph Martucci
*Dr. William Richards
William Vacca

*In Memoriam



CPV Valley Energy Center Breaks Ground

2016 A Year in Review



Matrix Development Constructs Distribution Center for AmerisourceBergen



City of Middletown, Awarded \$10 Million from NYS Downtown Revitalization Initiative (DRI)



Town of Wallkill Receives the Orange County Partnership's 2016 Most Valuable Partner Award



County Executive Announces 1,000 Jobs in 1,000 Days



NY State's Top Choice for Medical Marijuana Manufacturer



OC IDA Opens Food/Beverage Testing Lab at The Accelerator

LOOKING BACK ON SUCCESS

Holding the Key to the Future

2016 *Attractions & Expansions*

Allstate Manufacturing
Aluf Plastics
Alumil Fabrications
AmerisourceBergen
Amscan
Big Shine Energy
Creo Dental
DHL Express
Eagle Battery
Eco Shrimp Garden
Edenesque
FedEx Ground
Finding Home Farms

Graft Cider
G-Team Delivery Services Corp.
Kolmar
Kramer Scientific
National Distribution Alliance
RAD Distribution
Rapid Rim
Restaurant Depot
Revere Smelting & Refining Corp.
Rockhedge Herb Farm
Russin Lumber Corp.
Signature Flight Support
Valad Electric



684 JOBS | \$175,797,125 CAPITAL INVESTMENT | 1,375,387 SQUARE FEET

ORANGE COUNTY, NY THEN & NOW

Demographics of the Past Three Decades

1986

2016

INDUSTRIAL SPACE

5.7
MILLION SF



21
MILLION SF

OFFICE SPACE

0.9
MILLION SF



5.9
MILLION SF

MEDIAN HOUSEHOLD INCOME

\$30,665



\$70,794

HOUSEHOLDS

93,900



124,901

1986

2016

HOUSING UNITS

110,814



140,297

RETAIL SALES

\$1.85
BILLION



\$6.22
BILLION

POPULATION

285,000



377,647

CIVILIAN LABOR FORCE

153,596



185,244

STATE-OF-THE-ART TECHNOLOGY

Information In Seconds

- ✓ Demographics
- ✓ Sites
- ✓ Incentives
- ✓ Infrastructure



Designed By
A.J. ROSS

INNOVATIVE MARKETING

WE HAVE THE SITES & BUILDINGS YOUR COMPANY NEEDS

EXPAND / RELOCATE
ORANGE COUNTY NY

[Learn More](#)

ORANGE COUNTY
PARTNERSHIP
NEW YORK

2016 SENIOR PARTNERS



2016 DISTINGUISHED INVESTORS

AJ Ross Creative Media
Construction Contractors Association of the Hudson Valley
CPV Valley Energy Center, LLC
Drake Loeb PLLC
Engineers Labor-Employer Cooperative (ELEC)
Fabricators & Erectors Association
Holt Construction Corp.

LeChase Construction Services, LLC
Millennium Pipeline Company LLC
Orange Bank & Trust Company
PKF O'Connor Davies
Pratt & Whitney - Advanced Coating Technologies
Suburban Propane, L.P.

2016 NEW INVESTORS

AJW Architectual Products
Alfandre Architecture
Alianza Services, LLC
Alta East, Inc.
American Paper & Supply Company
BCI Construction Inc.
Bethel Woods Center for the Arts
Big Shine Energy
Catania, Mahon, Milligram & Rider, PLLC
Child Care Council of Orange County, Inc.
Crist Bros. Orchards, Inc.
D.A. Collins
Emergency One
Farr Engineering
HeadzUp, Inc.
Hearthstone Contracting, Inc.
InQuirere
Kadock Consulting Services, LLC
Keller Williams Realty Hudson Valley United
Nugent & Haeussler, P.C.
OneSource HR Solutions
OnForce Solar
Pharmacannis
Provident Design Engineering, PLLC
Suburban Propane, L.P.
Taylor Montgomery, LLC
TEC Land Surveying P.C.
The Affinity Group, LLC
The Byne Group
Thomas J. Kempton Jr., Inc.
Unicorr Packaging Group
Volum8 Creative Inc.

2016 INVESTORS

The spirit of cooperation and true partnership is exemplified by the continued support of the following members:

3 Kids Corp.
A. Gurda Produce, Inc.
Accel Printing & Graphics
Action Plus Project Management, Inc.
Advance Testing Company, Inc.
AJ Ross Creative Media, Inc.
Ameriprise Financial/Flat Iron Financial Group
Amscan, Inc.
Anderson Design Group
Andrew Komonchak
Angry Orchard Cider Company
Armistead Mechanical, Inc.
Atlas Security Services Inc.
Aurochemicals
Ball Corporation
Barton & Loguidice, D.P.C.
BBG&G Advertising & Public Relations
Belsito Communications, Inc.
BenefitMall/Andy Schwartz
Big V Properties, LLC
Blackburne Development, LLC
Bleakley Platt & Schmidt, LLP
Blustein, Shapiro, Rich & Barone, LLP
Bon Secours Charity Health System
Bonura Hospitality Group
Boyce Excavating Co., Inc.
Briger Security Services
Burke, Miele & Golden, LLP
Capacity Business Consulting
Catskill Hudson Bank
Central Hudson Gas & Electric Corporation
Ceres Technologies, Inc.
Choice Words LLC
City of Middletown
City of Port Jervis
Clark Patterson Lee
Combined Energy Services
Community Products LLC
Construction Contractors Association of the Hudson Valley
Cornerstone Environmental Group, LLC
CPV Valley Energy Center, LLC
Crystal Run Health
Crystal Run NewCo., LLC
Cushman & Wakefield/Pyramid Brokerage Company
Daubman Corporate Interiors
Daylight Savings Company
Delaware Engineering, D.P.C.
Devitt Management & Associates Inc.
Dick's Concrete Co., Inc.
Donna Cornell & Company, Inc.
Drake Loeb PLLC
E. Tetz & Sons, Inc.
EDW Drywall Construction, LLC
Empire State Bank
Empire State Development Fund
Engineers Labor-Employer Cooperative (ELEC)
Engineering & Surveying Properties, PC
Ethan Allen Workforce Solutions
Every Good Deed Title Agency
Fabricators & Erectors Association
Falkirk Estate & Country Club
Fellenzer Engineering, LLP

2016 LANDMARK INVESTORS



First Federal Savings of Middletown
 Focus Media, Inc.
 Frontier Communications
 Fusco Engineering & Land Surveying, P.C.
 Galileo Technology Group
 GKG CPAs
 Harris Beach PLLC
 Here's Help Staffing & Recruiting
 High Hotels: Courtyard by Marriott & Hampton Inn Middletown
 Holt Construction Corp.
 Hometown Bank of the Hudson Valley
 Homewood Suites by Hilton
 Hospice of Orange & Sullivan Counties, Inc.
 Houlihan Parnes/ICAP Realty Advisors, LLC
 Hudson Design Architecture & Construction Management PLLC
 Hudson Gateway Association of Realtors
 Hudson Transit Lines, Inc. (Coach USA)
 Hudson Valley Audio Visual
 Hudson Valley DKI
 Hudson Valley Federal Credit Union
 Hutchings Agency, Inc.
 IKRC Corp.
 Independent Telecommunications Corporation (ITC)
 Jacobowitz and Gubits, LLP
 Jeff Bank
 John J. Lease Realtors/Commercial
 JMC Planning Engineering Landscape Architecture & Land Surveying PLLC
 Judelson, Giordano & Siegel, CPA PC
 KeyBank
 Kirchhoff-Consigli Construction Management
 Knack, Pavloff & Company, LLP
 Knapp Consultants, Inc.
 Lakeland Bank
 Lanc & Tully Engineering and Surveying PC
 Law Office of ML Zager PC
 LeChase Construction Services, LLC
 Lerner Pavlick Realty
 Libertyville Capital Group
 Lighttower Fiber Networks
 Louis Heimbach
 M&R Energy Resources Corp.
 M&T Bank
 Mansfield Commercial Real Estate, Inc.
 Maser Consulting P.A.
 McBride Corporate Real Estate
 McGoey, Hauser and Edsall Consulting Engineers, D.P.C.

Mediacom Communications Corporation
 Media Solstice Marketing & Public Relations
 MEHL Electric Company, Inc.
 Microtel Inn & Suites by Wyndham, Middletown
 Middletown Medical
 Millennium Pipeline Company LLC
 Mills Industrial Park
 MJS Engineering & Land Surveying, P.C.
 MNTM Engineering & Land Surveying, P.C.
 Mount Saint Mary College
 New York Business Development Corp.
 Northwestern Mutual/Sean Barton
 Orange and Rockland Utilities, Inc.
 Orange Bank & Trust Company
 Orange Regional Medical Center
 PANYNJ/Stewart International Airport
 PKF O'Connor Davies
 Pantel Electric
 Perreca Electric Company, Inc.
 Pratt & Whitney Advanced Coating Technologies
 Precision Pipeline Solutions
 Precision Roofing, Inc.
 President Container Group II
 Propinquity Associates Business and Management Consulting Firm
 R&L Office Furniture
 Rand Commercial | Team RJ Smith
 Remeo Products
 Rider Weiner & Frankel, P.C.
 Riverside Bank
 Rodney Brewer Landscaping, LLC
 Ronald S. Kossar, Attorney at Law
 Rose & Kiernan, Inc.
 RSC Architects
 Runway Realty, LLC
 SABO Industrial Corp.
 Satin Fine Foods, Inc.
 Seely & Durland Insurance
 St. Luke's Cornwall Hospital
 Stage 6 Media
 Sterling National Bank
 Steven Lombardi Construction
 Storm King Group, Inc.
 SUNY Orange
 TD Bank
 TKC Landscaping
 Takasago International Corporation (USA)
 Tectonic Engineering & Surveying Consultants P.C.
 The Brothers That Just Do Gutters, HV Inc.
 The Chazen Companies

The EBS Group, Inc.
 The Frassetto Companies LLC
 The Ruby Group
 The Zick Whitted Taub Group, Inc.
 Time Warner Cable Business Class/Charter Communications, Inc.
 Toshiba Business Solutions
 Town of Chester
 Town of Crawford
 Town of Hamptonburgh
 Town of Montgomery
 Town of New Windsor
 Town of Wallkill
 Town of Warwick
 Town of Wawayanda
 Triple R Development
 Turner Miller Group New York, LLC
 Ulster Savings Bank
 Unilock
 United Way of the Dutchess-Orange Region
 USIS Inc.
 Valuation Consultants, Inc.
 Vanacore, DeBenedictus, DiGovanni & Weddell, LLP
 Verticon, Ltd. Construction
 Village of Goshen
 Village of Walden
 Visconti Bus Service, LLC
 Walden Environmental Engineering PLLC
 Walden Savings Bank
 Wallkill Valley Federal Savings & Loan Association
 Warwick Properties, LLC / Jonah Mandelbaum
 Welby, Brady & Greenblatt, LLP
 Wilder Balter Partners, Inc.
 William A. Smith & Son, Inc.
 WVT - A Momentum Telecom Company



LOOKING BACK ON SUCCESS,
HOLDING THE KEY TO THE FUTURE.

Celebrating 30 Years



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